# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K/A

# CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 31, 2021

# FIRST WESTERN FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Colorado

001-38595

37-1442266

(State or other jurisdiction of		(I.R.S. Employer
incorporation or organization		Identification No.)
1900 16th Street, Suite 1200 Denver, Colorado (Address of principal executive of		<b>80202</b> (Zip Code)
Registrant's	s telephone number, including area code:	303.531.8100
Former name or	former address, if changed since last repo	ort: <b>Not Applicable</b>
Check the appropriate box below if the largistrant under any of the following pro	Form 8-K filing is intended to simultaneo ovisions:	ously satisfy the filing obligation of the
<ul><li>□ Soliciting material pursuant to Rule</li><li>□ Pre-commencement communications</li></ul>	Rule 425 under the Securities Act (17 Cl 14a-12 under the Exchange Act (17 CFR s pursuant to Rule 14d-2(b) under the Exc s pursuant to Rule 13e-4(c) under the Exc	240.14a-12) change Act (17 CFR 240.14d-2(b))
	istrant is an emerging growth company as ale 12b-2 of the Securities Exchange Act	s defined in Rule 405 of the Securities Act of 1934 (§240.12b-2 of this chapter).
☑ Emerging growth company		
	icate by check mark if the registrant has e or revised financial accounting standards	elected not to use the extended transition provided pursuant to Section 13(a) of the
Sec Title of each class Common Stock, no par value	curities registered pursuant to Section 12(b) of th Trading Symbol MYFW	ne Act: Name of each exchange on which registered The Nasdaq Stock Market LLC

#### **Explanatory Note**

On January 3, 2022, First Western Financial, Inc., ("First Western") filed with the Securities and Exchange Commission a Current Report on Form 8-K (the "Initial 8-K") to disclose that it had completed its previously announced merger (the "Merger") pursuant to the Agreement and Plan of Merger, dated July 22, 2021, with Teton Financial Services, Inc. ("Teton"), providing for the merger of Teton with and into First Western.

This Form 8-K/A amends the Initial 8-K to provide the financial statements and pro forma financial information described in parts (a) and (b) of item 9.01 below. Except as otherwise provided in this Form 8-K/A, the Initial 8-K remains unchanged.

#### Item 9.01 Financial Statements and Exhibits.

#### (a) Financial Statements of Business Acquired.

The audited consolidated financial statements of Teton as of December 31, 2020 and 2019, and for each of the years in the two-year period ended December 31, 2020, are attached hereto as Exhibit 99.1 and incorporated herein by reference.

The unaudited consolidated financial statements of Teton as of September 30, 2021, and for the nine-month period ended September 30, 2021, are attached hereto as Exhibit 99.2 and incorporated herein by reference.

#### (b) Pro forma financial information.

The unaudited pro forma condensed combined consolidated balance sheet as of September 30, 2021, the unaudited pro forma condensed combined consolidated statement of income for the nine months ended September 30, 2021, and the unaudited pro forma condensed combined consolidated statement of income for the year ended December 31, 2020, required by this item are included as exhibit 99.3 and incorporated herein by reference.

#### (d) Exhibits.

Exhibit	
Number	Description
23.1	Consent of Fortner, Bayens, Levkulich & Garrison, P.C.
99.1	Audited consolidated financial statements of Teton as of December 30, 2020 and December 30, 2019 and for each of the years in the two-year period ended December 31, 2020, and the accompanying notes thereto.
99.2	<u>Unaudited consolidated financial statements of Teton as of and for the nine months ended September 30, 2021.</u>
99.3	<u>Unaudited pro forma condensed combined consolidated financial statements of First Western as of and for the nine months ended September 30, 2021 and for the year ended December 31, 2020.</u>
104	Cover Page Interactive Data File (the cover page XBRL tags are embedded in the Inline XBRL document)

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# FIRST WESTERN FINANCIAL, INC.

By: /s/ Scott C. Wylie Scott C. Wylie Date: March 10, 2022

Chairman, Chief Executive Officer and President

### **Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the Registration Statements on Form S-3 (File No. 333-262033) and Form S-8 (File No. 333-227402) of First Western Financial, Inc. of our report dated March 16, 2021, with respect to the audited consolidated balance sheets of Teton Financial Services, Inc. and Subsidiary as of December 31, 2020 and 2019, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for each of the years then ended, and the related notes to the consolidated financial statements, which report appears in this Current Report on Form 8-K/A of First Western Financial, Inc.

Fortner, Bayens, Genkirkich & Gurrison, P.C.

FORTNER, BAYENS, LEVKULICH & GARRISON, P.C.

Denver, Colorado

March 10, 2022

# CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

# TETON FINANCIAL SERVICES, INC. AND SUBSIDIARY

December 31, 2020 and 2019



#### INDEPENDENT AUDITORS' REPORT

Board of Directors Teton Financial Services, Inc. Jackson, Wyoming

We have audited the accompanying consolidated financial statements of Teton Financial Services, Inc. and Subsidiary, which are comprised of the consolidated balance sheets as of December 31, 2020 and 2019, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Teton Financial Services, Inc. and Subsidiary at December 31, 2020 and 2019 and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

1580 Lincoln Street • Suite 700 • Denver, CO 80203 303/296-6033 • FAX 303/296-8553 Certified Public Accountants •A Professional Corporation

#### **Report on Consolidating Information**

Our audits were conducted for the purpose of forming an opinion on the 2020 and 2019 consolidated financial statements as a whole. The accompanying consolidating schedules on pages 42 through 45 are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations of the individual companies, and are not a required part of the consolidated financial statements. The supplemental consolidating schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the consolidated financial statements. The supplemental consolidating schedules have been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling the information directly to the underlying accounting records used to prepare the consolidated financial statements and to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental consolidating schedules are fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Fortner, Bayens, Genkerhich & Garrison, P.C.

Denver, Colorado March 16, 2021

# Teton Financial Services, Inc. and Subsidiary CONSOLIDATED BALANCE SHEETS

	December 31		
	2020	2019	
	(in tho	ısands)	
ASSETS		<b>.</b> = 00.	
Cash and due from banks	\$ 3,426	\$ 5,981	
Interest-bearing deposits	109,392	33,114	
Federal funds sold	456	724	
Total cash and cash equivalents	113,274	39,819	
Certificates of deposit in banks	980	1,220	
Investment securities available for sale	13,269	14,851	
Investment securities held to maturity	_	2,596	
Nonmarketable equity securities	1,304	1,307	
Loans held for sale	11,773	4,219	
Loans	253,740	235,108	
Less allowance for loan losses	(5,699)	(2,832)	
Net loans	248,041	232,276	
Premises and equipment, net	13,802	14,057	
Real estate held for sale	_	306	
Intangible assets	2,150	2,182	
Accrued interest receivable	911	855	
Other assets	2,048	1,546	
	\$ 407,552	\$315,234	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities The STOCKHOLDERS EQUIT			
Deposits			
Noninterest-bearing	\$ 39,508	\$ 33,561	
Interest-bearing	323,679	240,539	
	363,187	274,100	
Total deposits	•	•	
Debentures payable	3,593	3,593	
Accrued interest payable	37	63	
Other liabilities	3,159	1,016	
Total liabilities	369,976	278,772	
Commitments (note 14)			
Stockholders' equity			
Common stock – no par value; 50,000,000 shares authorized; 29,477,707 shares issued and outstanding	30,250	30,152	
Retained earnings	9,062	8,210	
Note receivable for common stock.	(2,120)	(2,120)	
Accumulated other comprehensive income	384	220	
•	37,576		
Total stockholders' equity		36,462	
	\$ 407,552	\$315,234	

# Teton Financial Services, Inc. and Subsidiary CONSOLIDATED STATEMENTS OF INCOME

Interest income         interest income           Loans, including fees         \$12,930         \$13,013           Taxable investment securities         67         68           Certificates of deposit in banks         35         36           Interest-bearing cash and cash equivalents         208         1,000           Total interest income         13,74         14,554           Peposits         1,69         2,10           Debentures payable         21         2,00           Total interest expense         1,90         2,30           Positi ferest income         1,90         2,30           Total interest expense         1,90         2,00           Total interest expense         2,10         2,00           Total interest expense         1,90         2,10           Total interest expense         1,90         2,10           Total interest expense         1,90         2,20           Total interest expense interest income after provision for loal loses		Years ended December				
Interest income           Loans, including fees         \$ 12,930         \$ 13,013           Taxable investment securities         566         432           Nonmarketable equity securities         678         68           Certificates of deposit in banks         35         39           Interest-bearing cash and cash equivalents         208         1,002           Total interest income         13,746         14,554           Posposits         1,690         2,174           Debentures payable         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         1         1,20           Service charges on deposit accounts         1         1,2         1,10           Mortgage banking         1,00         488           Net loss on redemption of investment securities         (80)         -           Other noninterest income         4,50         1,50           Salaries and employee benefits         4,50						
Loans, including fees         \$ 12,930         \$ 13,013           Taxable investment securities         506         432           Nonmarketable equity securities         68         668           Certificates of deposit in banks         208         1,002           Interest-bearing cash and cash equivalents         208         1,002           Total interest income         13,746         21,755           Interest expense         1,690         2,174           Debosits         1,906         2,390           Total interest expense         1,906         2,390           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Nomiterest income         15         1,71           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         1,834         1,360           Nomiterest expense         2,34         4,504           Salaries and employee benefits         4,534		(in	thou	ısan	ds)	
Taxable investment securities         506         432           Nonmarketable equity securities         67         68           Certificates of deposit in banks         35         39           Interest pairing cash and cash equivalents         208         1,002           Total interest income         13,746         14,554           Interest expense         1,690         2,174           Debosits         1,906         2,390           Net interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         -           Other noninterest income         742         701           Noninterest expense         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78		<b>ተ 12.0</b>	20	φ	12.012	
Nonmarketable equity securities         67         68           Certificates of deposit in banks         35         39           Interest-bearing cash and cash equivalents         208         1,002           Total interest income         13,746         14,554           Interest expense         1,690         2,174           Debentures payable         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         -           Other noninterest income         1,834         1,360           Noninterest expense         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188 <td></td> <td></td> <td></td> <td><b>Þ</b></td> <td>•</td>				<b>Þ</b>	•	
Certificates of deposit in banks         35         39           Interest-bearing cash and cash equivalents         208         1,002           Total interest income         13,746         14,554           Interest expense           Deposits         1,690         2,174           Debentures payable         216         2216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Income sequence         4,534         4,689           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expens		_				
Interest-bearing cash and cash equivalents         208         1,002           Total interest income         13,746         14,554           Interest expense         1,690         2,174           Deposits         216         216           Debentures payable         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Net interest income after provision for loan losses         152         171           Moritages banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Other noninterest expense         4,534         4,089           Salaries and employee benefits         4,534         4,089           Occupancy and equipment         7,43         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31 <td>1 3</td> <td></td> <td></td> <td></td> <td></td>	1 3					
Total interest income         13,746         14,554           Interest expense         1,690         2,174           Deposits         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Morgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Noninterest expense         1,834         1,360           Noninterest expense         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         2,54         7,862						
Interest expense           Deposits         1,690         2,174           Debentures payable         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         (80)         —           Other noninterest expense         3,834         1,360           Noninterest expense         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         2,54         7,868           Income tax expense	-	_				
Deposits         1,690         2,174           Debentures payable         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Noninterest expense         4,534         4,089           Occupancy and employee benefits         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788		13,7	46		14,554	
Debentures payable         216         216           Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Noninterest expense         3,334         1,360           Noninterest expense         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	-					
Total interest expense         1,906         2,390           Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgage on deposit accounts         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Noninterest expense         3         1,360           Noninterest expense         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	•					
Net interest income         11,840         12,164           Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         152         171           Mortgages on deposit accounts         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Noninterest expense         3         1,360           Salaries and employee benefits         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Debentures payable	2	16	_	216	
Provision for loan losses         4,600         2,410           Net interest income after provision for loan losses         7,240         9,754           Noninterest income         352         171           Mortgage on deposit accounts         1,52         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Salaries and employee benefits         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Total interest expense	1,9	06		2,390	
Net interest income after provision for loan losses         7,240         9,754           Noninterest income         Service charges on deposit accounts         152         171           Mortgage banking         1,020         488           Net loss on redemption of investment securities         (80)         —           Other noninterest income         742         701           Noninterest expense         34,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Net interest income	11,8	40		12,164	
Noninterest income         Service charges on deposit accounts       152       171         Mortgage banking       1,020       488         Net loss on redemption of investment securities       (80)       —         Other noninterest income       742       701         Noninterest expense       8       34       1,360         Noninterest expense       4,534       4,089         Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Provision for loan losses	4,6	00		2,410	
Service charges on deposit accounts       152       171         Mortgage banking       1,020       488         Net loss on redemption of investment securities       (80)       —         Other noninterest income       742       701         Noninterest expense       31,834       1,360         Noninterest expense       4,534       4,089         Occupancy and employee benefits       4,534       4,089         Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Net interest income after provision for loan losses	7,2	40		9,754	
Mortgage banking       1,020       488         Net loss on redemption of investment securities       (80)       —         Other noninterest income       742       701         Noninterest expense       31,834       1,360         Noninterest expense       4,534       4,089         Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Noninterest income					
Net loss on redemption of investment securities       (80)       —         Other noninterest income       742       701         1,834       1,360         Noninterest expense       8         Salaries and employee benefits       4,534       4,089         Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Service charges on deposit accounts	1	52		171	
Other noninterest income         742         701           1,834         1,360           Noninterest expense         31         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Mortgage banking	1,0	20		488	
Noninterest expense         1,834         1,360           Salaries and employee benefits         4,534         4,089           Occupancy and equipment         743         712           Data processing and software         1,140         908           Real estate held for sale, net         181         78           Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Net loss on redemption of investment securities	(	80)		_	
Noninterest expense         Salaries and employee benefits       4,534       4,089         Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Other noninterest income	7.	42		701	
Salaries and employee benefits       4,534       4,089         Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Income before income tax expense       1,106       3,762         Income tax expense       254       788		1,8	34		1,360	
Occupancy and equipment       743       712         Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         Tome before income tax expense       1,106       3,762         Income tax expense       254       788	Noninterest expense					
Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         7,968       7,352         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Salaries and employee benefits	4,5	34		4,089	
Data processing and software       1,140       908         Real estate held for sale, net       181       78         Amortization of core deposit intangible       31       188         Other noninterest expense       1,339       1,377         7,968       7,352         Income before income tax expense       1,106       3,762         Income tax expense       254       788	Occupancy and equipment	7.	43		712	
Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           7,968         7,352           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Data processing and software	1,1	40		908	
Amortization of core deposit intangible         31         188           Other noninterest expense         1,339         1,377           7,968         7,352           Income before income tax expense         1,106         3,762           Income tax expense         254         788	Real estate held for sale, net	1	81		78	
Income before income tax expense         7,968         7,352           Income tax expense         1,106         3,762           Income tax expense         254         788			31		188	
Income before income tax expense       1,106       3,762         Income tax expense       254       788	Other noninterest expense	1,3	39		1,377	
Income before income tax expense       1,106       3,762         Income tax expense       254       788	•	7.9	68		7,352	
Income tax expense	Income before income tax expense					
					•	
	•		_	\$		

# Teton Financial Services, Inc. and Subsidiary CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years ended December 3				
	2020			2019	
	(in thousan			ds)	
Net income	\$	852	\$	2,974	
Other comprehensive income					
Net change in unrealized gains and losses on securities available for sale		207		266	
Tax effect		(43)		(56)	
Total other comprehensive income		164		210	
TOTAL COMPREHENSIVE INCOME	\$	1,016	\$	3,184	

# Teton Financial Services, Inc. and Subsidiary

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY Years Ended December 31, 2020 and 2019

	6	D	Note	Accumulated other	
	Common Stock	Retained earnings	receivable for common stock	comprehensive income	Total
			(in thousands	s)	
Balance at December 31, 2018	\$ 28,019	\$ 5,486	\$ —	\$ 10	\$33,515
Net income	_	2,974	_		2,974
Other comprehensive income	_	_		210	210
Issuance of 1,473,885 shares of common stock in exchange for a note receivable	2,120	_	(2,120)	_	_
Stock-based compensation expense	13	_		_	13
Dividends paid		<b>(</b> 250)			(250)
Balance at December 31, 2019	30,152	8,210	(2,120)	220	36,462
Net income	_	852		_	852
Other comprehensive income	_	_		164	164
Stock-based compensation expense	98				98
Balance at December 31, 2020	\$ 30,250	\$ 9,062	\$ (2,120)	\$ 384	\$37,576

# Teton Financial Services, Inc. and Subsidiary CONSOLIDATED STATEMENTS OF CASH FLOWS

	Ye	ars ended	Dece	ember 31,
		2020		2019
Code flores for an according and the		(in tho	ısan	ıds)
Cash flows from operating activities	ď	053	ď	2.074
Net income	\$	852	\$	2,974
Adjustments to reconcile net loss to net cash from operating activities		F0F		CD1
Depreciation and software amortization		585		621
Amortization of core deposit intangible		32		188
Net amortization on investment securities		38		81
Provision for loan losses		4,600		2,410
Net loss on sale and redemptions of investment securities		80		_
Deferred income tax expense (benefit)		(642)		53
Valuation allowances on real estate held for sale		306		51
Gain on sale of real estate held for sale		(141)		(1)
Stock-based compensation expense		98		13
Net change in loans held for sale		(7,554)		(4,219)
Net change in other assets and liabilities		2,244	_	(278)
Net cash provided by operating activities		498		1,893
Cash flows from investing activities				
Redemption of certificates of deposit in banks		240		225
Purchase of securities available for sale		(5,553)		(2,056)
Maturities, calls and paydowns of securities available for sale		7,322		3,148
Purchase of securities held to maturity				(2,600)
Maturities, calls and paydowns of securities held to maturity		2,498		
Purchase of nonmarketable equity securities				(30)
Redemption of nonmarketable equity securities		3		
Loan originations and principal collections, net		(21,680)	(	(24,633)
Proceeds from sale of real estate held for sale		1,456		116
Acquisition of premises, equipment and software		(416)		(147)
Net cash used in investing activities		(16,130)	- (	(25,977)
Cash flows from financing activities		,		. , ,
Net change in deposits		89,087		(5,655)
Dividends paid		_		(250)
Net cash provided by (used in) investing activities		89,087		(5,905)
Change in cash and cash equivalents		73,455	_	(29,989)
Cash and cash equivalents at beginning of year		39,819	,	69,808
Cash and cash equivalents at end of year	_		\$	39,819
Supplemental Disclosures of Cash Flow Information	<u>Ψ</u>	113,274	Ψ	33,013
	ď	1 022	ф	2 274
Cash paid during the year for interest		1,932	\$	2,374 940
Cash paid during the year for income taxes		688		940
Supplemental Disclosures of Non-Cash Transactions  Lean belonges transformed to real extents held for sales	ď	1 215	φ	115
Loan balances transferred to real estate held for sale	5	1,315	\$	115

# Teton Financial Services, Inc. and Subsidiary NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2020 and 2019

#### NOTE 1 — SUMMARY OF ACCOUNTING POLICIES

The accounting and reporting policies of Teton Financial Services, Inc. and Subsidiary conform to accounting principles generally accepted in the United States of America and to general practice within the banking industry. The following is a summary of the significant accounting and reporting policies:

#### Organization and Principles of Consolidation

Teton Financial Services, Inc. ("TFS") is a bank holding company that owns 100% of the stock of Rocky Mountain Bank ("the Bank"). TFS and the Bank are collectively referred to as "the Company." The accompanying consolidated financial statements include the consolidated totals of the accounts of TFS and the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

#### Nature of Operations

The Company provides a full range of banking and mortgage services to individual and business customers through its three branches located in Jackson, Pinedale and Rock Springs, Wyoming.

The Company is subject to competition from other financial institutions for loans and deposit accounts. The Company is also subject to regulation by certain governmental agencies and undergoes periodic examinations by those regulatory agencies. The Bank's primary regulators are the State of Wyoming — Division of Banking and the Federal Reserve. TFS's primary regulator is the Federal Reserve.

#### Use of Estimates

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses, the valuation of real estate held for sale and the fair value of financial instruments. In connection with the determination of the allowance for loan losses and the valuation of real estate held for sale, management obtains independent appraisals for significant properties and assesses estimated future cash flows from borrowers' operations and the liquidation of loan collateral. In connection with the determination of the fair value of financial instruments, management obtains valuations from a third-party investment pricing and interest rate risk modeling provider.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, changes in economic conditions may necessitate revisions in future years. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

#### Significant Group Concentrations of Credit Risk

Most of the Company's activities are with customers located within the Company's areas of operations. A majority of the Company's loans are related to real estate, and borrowers' abilities to honor their loans are dependent upon the continued economic viability of the areas in which the Company lends. Additionally, a significant portion of loans not related to real estate involves purchased participations in consumer loans. Note 4 discusses the types of lending in which the Company engages.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash, transaction accounts at other financial institutions, interest-bearing balances at the Federal Reserve Bank, interest-bearing balances at the Federal Home Loan Bank of Des Moines, interest-bearing deposits purchased through the Insured Cash Sweep (ICS) network, and federal funds sold. For the Statement of Cash Flows, net cash flows are reported for customer loan and deposit transactions. Balances in transaction accounts at other financial institutions and at the Federal Home Loan Bank may exceed amounts covered by federal deposit insurance. Additionally, federal funds sold are unsecured. Management regularly evaluates the credit risk associated with other financial institutions and believes that the Company is not exposed to any significant credit risks on cash and cash equivalents.

#### Certificates of Deposit in Banks

Certificates of deposit in banks are carried at cost, are fully covered by federal deposit insurance, and generally mature within five years. At December 31, 2020 there are \$980,000 of certificates of deposit in banks pledged as collateral on public deposits and for other purposes as required or permitted by law.

#### Investment Securities Available for Sale and Held to Maturity

Investment securities are all debt securities and are classified "available for sale" or "held to maturity." Available for sale securities are carried at estimated fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Held to maturity securities are carried at amortized cost. The amortized cost of all investment securities is adjusted for amortization of purchase premiums and accretion of purchase discounts. Premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Gains and losses on the sale of securities are determined using the specific identification method.

Management evaluates securities for other-than-temporary impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as an impairment charge to earnings. For securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which is recognized as an impairment charge to earnings, and 2) OTTI related to other factors, which is recognized in other comprehensive income.

#### Nonmarketable Equity Securities

The Company, as a member of the Federal Reserve and Federal Home Loan Bank systems, is required to maintain an investment in these entities. No ready market exists for these stocks, they have no quoted market value and may only be redeemed by the Federal Reserve and Federal Home Loan Bank at par. For reporting purposes, such stock is considered restricted and is carried at cost under the caption "nonmarketable equity securities."

#### Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or estimated fair value. Net unrealized losses, if any, are recognized through a valuation allowance charged to earnings. Gains and losses on sales of loans are recognized at the time of sale and are based on the difference between the selling price and the carrying value of loans sold. The Company does not retain servicing rights on loans sold.

#### Loans

The Company grants real estate, commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by various types of real estate secured loans in the Company's market areas. The ability of the Company's borrowers to honor their contracts is dependent upon the real estate and general economic conditions in these areas. The Company also operates a specialty lending unit which originates commercial loans to customers who may be out of the Company's immediate market area, and originates commercial loans with specialized purposes and/or collateral.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff generally are reported at their outstanding unpaid principal balances adjusted for charge-offs and the allowance for loan losses. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

Past due loans are any loans for which payments of interest, principal or both have not been received within the timeframes designated by the loan agreements. Loans with payments in arrears but for which borrowers have resumed making scheduled payments are considered past due until arrearages are brought current. Loans that experience insignificant payment delays or payment shortfalls generally are not considered past due. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

The accrual of interest on any loan is discontinued at the time the loan is 90 days past due unless the loan is well secured and in process of collection. Additionally, loans are placed on nonaccrual at an earlier date if collection of principal or interest is considered doubtful. Notwithstanding the preceding, certain consumer loans may accrue interest if they are more than 90 days past due but these loans are subject to automatic charge-off when they become 120 days past due. When placing a loan on nonaccrual status, interest accrued to date is generally reversed and is charged against the current year's interest income. Payments received on a loan on nonaccrual status are applied against the balance of the loan. A loan is returned to accrual status when principal and interest are no longer past due and collectibility is no longer doubtful.

Troubled debt restructurings are loans for which concessions in terms have been made as a result of the borrower experiencing financial difficulty. Generally, concessions granted to customers include lower interest rates and modification of the payment stream to lower or defer payments. Interest on troubled debt restructurings is accrued under the new terms if the loans are performing and full collection of principal and interest is expected. However, interest accruals are discontinued on troubled debt restructurings that meet the Company's nonaccrual criteria.

Generally, loans are charged off in whole or in part no later than 120 days after they become past due unless the loan is in the process of restructuring or collection and such actions are deemed likely to be successful. Charge off amounts are determined based upon the carrying amount of loans and the amount estimated to be collectible as determined by analyses of expected future cash flows and the liquidation of loan collateral.

#### Allowance for Loan Losses

The allowance for loan losses is a valuation allowance for probable incurred credit losses, and is established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance consists of specific and general components as follows:

The specific component relates to loans that are considered impaired, and is comprised of valuation allowances calculated on a loan-by-loan basis. Impaired loans are all specifically identified loans for which it is probable that the Company will not collect all amounts due according to the contractual terms of the loan agreement. Factors considered by management in determining whether a loan is impaired include payment status, collateral value, the borrower's financial condition and overall loan quality as determined by an internal loan grading system. Included in impaired loans are all nonaccrual loans and all accruing troubled debt restructurings, and loans considered "classified" (as defined below) where collateral values are less than the loan carrying amount regardless of the loan's past due or nonaccrual status. Loans that experience insignificant payment delays or payment shortfalls generally are not considered impaired. For impaired loans for which repayment is expected solely from the collateral, impairment is measured based on the fair value of the collateral. For other impaired loans, impairment may be measured based on the fair value of the collateral or on the present value of expected future cash flows discounted at the loan's original effective interest rate. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

The general component relates to non-impaired loans, and is based on historical loss experience adjusted for the effects of qualitative factors that are likely to cause estimated credit losses as of the evaluation date to differ from the portfolio's historical loss experience. Qualitative factors include the following: economic conditions; industry conditions; changes in lending policies and procedures; trends in the volume and terms of loans; the experience, ability and depth of lending staff; levels and trends in delinquencies and impaired loans; levels and trends in charge-off and recovery activity; levels and trends of loan quality as determined by an internal loan grading system; portfolio concentrations.

Although the allowance contains a specific component, the entire allowance is available for any loan that, in management's judgment, should be charged off.

On a quarterly basis, management estimates the allowance balance required using the criteria identified above in relation to the relevant risks for each of the Company's major loan segments. Significant overall risk factors for both the Company's commercial and consumer portfolios include the strength of the real estate market, the strength of tourism and the strength of energy and extraction activities in the Company's lending areas. Beginning in 2020, the impact of the COVID-19 pandemic on borrowers is also a significant risk as the ultimate impact is uncertain and many of the qualitative factors discussed above are lagging indicators. Also beginning in 2020, uncertainty surrounding the performance of the Company's specialty lending unit is a significant risk.

The quality of the Company's loan portfolio is assessed as a function of the levels of past due loans and impaired loans, and internal credit quality ratings which are updated quarterly by management. The ratings on the Company's internal credit scale are broadly grouped into the categories "non-classified," "criticized" and "classified." Non-classified loans are those loans with minimal identified credit risk, criticized loans are those with potential credit weaknesses which deserve management's attention but for which full collection of contractual principal and interest is not significantly at risk. Classified loans are those loans that have well-defined weaknesses that put full collection of contractual principal or interest at risk, and classified loans for which it is probable that the Company will not collect all contractual principal or interest are considered impaired. The credit quality ratings are an important part of the Company's overall credit risk management process and are considered in the determination of the allowance for loan losses.

Determination of the allowance is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination.

#### **Premises and Equipment**

Land is carried at cost. Buildings, land improvements and equipment are stated at cost less accumulated depreciation. Depreciation and amortization expense is computed using the straight-line method over the estimated useful lives of the assets. Maintenance and repairs, which do not extend the useful lives of premises and equipment, are charged to expense as incurred.

#### Real Estate Held for Sale

Real estate acquired through (or in lieu of) foreclosure is initially recorded at fair value when acquired, less an estimate of cost to sell, establishing a new cost basis. If fair value declines subsequent to acquisition a valuation allowance is recorded through earnings. Operating expenses relative to foreclosed real estate are expensed as incurred, while certain improvements may be capitalized if the expenditures are likely to be recaptured upon disposition of the real estate. Gain or loss on sale, if any, is recognized at the time of sale.

#### **Intangible Assets**

#### Core Deposit Intangible

The core deposit intangible resulted from TFS's acquisition of the Bank in 2012, and represents the excess of the fair value of deposits acquired over their book value at the time of acquisition. The core deposit intangible is amortized to expense over an eight-year period using the straight-line method. In addition, the core deposit intangible is assessed at least annually for impairment, and any impairment losses are recognized in earnings in the period identified.

#### Goodwill

Goodwill resulted from TFS's acquisition of the Bank in 2012, and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment, and any impairment losses are recognized in earnings in the period identified.

#### Income Taxes

Income tax expense is the total of the current year income tax due or refundable, and the change in deferred tax assets and liabilities (excluding deferred tax assets and liabilities related to other comprehensive income). Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Management periodically assesses deferred tax assets, and a valuation allowance is recorded if the full amount is not expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination presumed to occur. Tax benefits recognized are the amount of the benefit that is greater than 50% likely of being realized upon examination. No tax benefits are recognized if they do not meet the "more likely than not" test.

The Company files a consolidated income tax return inclusive of both TFS and the Bank; however, income tax expense is allocated to the entities on a separate-entity basis.

#### Comprehensive Income

Comprehensive income consists of net income and other comprehensive income. The only component of other comprehensive income consists of net unrealized holding gains and losses on available for sale securities, net of related tax effects.

#### Noninterest Income

Noninterest income is substantially comprised of service charges on deposit accounts, mortgage banking income, and ATM and debit card income. Service charges on deposit accounts consist of monthly account fees, stop payment charges, and charges for deposit items returned for non-sufficient funds or paid as an overdraft (net of fees waived or refunded). ATM and debit card income is comprised of ATM withdrawal fees and debit card interchange income. Mortgage banking income is comprised of origination fees and service release premiums on loans sold. In all instances, noninterest income is recognized concurrent with the Company's satisfaction of the underlying performance obligation, which typically occurs at a single point in time as a sale, transaction or statement cycle is completed.

#### Off- Balance Sheet Financial Instruments

In the ordinary course of business, the Company enters into off-balance-sheet financial instruments consisting of commitments to extend credit, unused lines of credit, standby letters of credit and undisbursed loans in process. These financial instruments are recorded in the financial statements when they are funded.

In conjunction with the determination of the allowance for loan losses, and using the same criteria, the Company determines the extent of credit risk on its off-balance sheet financial instruments and whether there are probable incurred credit losses on those instruments for which a loss provision is necessary. The Company has determined that there is minimal credit risk on its off-balance sheet financial instruments, and accordingly has not recorded a loss provision or allowance for those instruments.

#### **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales when control over the assets has been relinquished and, for loan participations sold, incoming cash flows on the base loan are allocated to all participants on a prorata basis. Control over transferred assets is deemed to be relinquished when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

#### **Loss Contingencies**

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

#### Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, excluding transaction costs. When measuring fair value, entities should maximize the use of observable inputs and minimize the use of unobservable inputs. The following describes the three levels of inputs that may be used to measure fair value:

- *Level 1 Inputs* Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Inputs Unobservable inputs that reflect an entity's own assumptions about the assumptions that
  market participants would use in pricing the assets or liabilities.

#### Adoption of New Accounting Standards

In 2019, the Company adopted Accounting Standards Update 2016-02, *Leases (Topic 842)*. Under the standard, the Company is required to record a right-of-use asset for leased property and also record a corresponding lease liability. In general, rather than expense lease payments as they are made as currently done under operating lease guidance, the right-of-use asset will be amortized to expense over the lease term and lease payments will reduce the lease obligation. Adoption of the standard did not impact the consolidated financial statements as the Company's facilities are owned and equipment leases are immaterial and accordingly not capitalized.

#### Significant Accounting Standards Updates Not Yet Effective

The Financial Accounting Standards Board issued Accounting Standards Update 2016-13, *Financial Instruments*—*Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments.* Under the new standard, the Company will be required to convert from the existing incurred-loss model for determining the allowance for loan losses to an expected-loss model. An expected-loss model will determine the allowance for loan losses balance based upon credit losses expected to be incurred over the life of the loan portfolio, and will consider not only current credit conditions but also reasonably supportable expectations as to future credit conditions. The standard will also require securities held to maturity to be evaluated for impairment under an expected-loss model. The standard is effective for the Company beginning January 1, 2023. The Company is currently evaluating the impact on its consolidated financial statements and its accounting and reporting practices.

#### Subsequent Events

Management evaluates events occurring subsequent to the balance sheet date, through the date the financial statements are eligible to be issued, to determine whether the events require recognition or disclosure in the financial statements. With respect to the December 31, 2020 financial statements, Management has considered subsequent events through March 16, 2021.

#### NOTE 2 — INVESTMENT SECURITIES

The amortized cost and fair value of investment securities, with gross unrealized gains and losses, follows:

	December 31, 2020							
	Amortized Cost		Gross Unrealized Gains					Fair Value
			(in thousands)					
Debt securities available for sale								
U.S. government agencies	\$	998	\$	23	\$	_	\$	1,021
U.S. Treasury		1,000		_				1,000
SBA loan pools		2,945		77		(20)		3,002
U.S. agency mortgage-backed		7,840		409	_	(3)		8,246
	\$	12,783	\$	509	\$	(23)	\$	13,269

	December 31, 2019								
	Amortized Cost		Gross Unrealized Gains		zed Unrealized			Fair Value	
				(in tho	usa	nds)			
<u>Debt securities available for sale</u>									
U.S. government agencies	\$	1,495	\$	14	\$	(1)	\$	1,508	
SBA loan pools		3,710		40		(31)		3,719	
U.S. agency mortgage-backed		9,367		262		(5)		9,624	
		14,572		316		(37)		14,851	
<u>Debt securities held to maturity</u>									
Private issue short-tem notes		2,596		_		_		2,596	
	\$	17,168	\$	316	\$	(37)	\$	17,447	

The amortized cost and fair value of debt securities at December 31, 2020, by contractual maturity, are shown below:

		Sale		
	Ar	nortized Cost	Fa	ir Value
		(in tho	usan	ds)
Due in one year or less	\$	1,499	\$	1,502
Due after one through five years		499		519
Due after five years through ten years		_		
Due after ten years				
		1,998		2,021
Mortgage-backed and SBA loan pools		10,785		11,248
	\$	12,783	\$	13,269

Information pertaining to investment securities, with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

December 31, 2020								
Over 12 month								
	Fair Value							
)) :	\$ 1,503							
-								
)) :	\$ 1,503							
2(	ed							

	December 31, 2019									
	Les	s than 1	12 m	onths		Over 12	months			
	Gross Unrealized Losses		Fair Value		Gross Unrealized air Value Losses		Fai	r Value		
Debt securities available for sale										
U.S. government agencies	\$	_	\$	_	\$	(1)	\$	499		
SBA loan pools		(1)		115		(30)		1,961		
U.S. agency mortgage-backed		(5)		1,589						
	\$	(6)	\$	1,704	\$	(31)	\$	2,460		

At December 31, 2020 and 2019, unrealized losses are largely due to differences in market yields as compared to yields available at the time securities were purchased. Management has performed analyses of investment credit quality and cash flows, and does not believe that any securities are impaired due to reasons of credit quality. The Company has the ability and intent to hold investment securities for a period of time sufficient for a recovery of cost, and fair value is expected to recover as bonds approach maturity. Accordingly, as of December 31, 2020 and 2019, management believes the unrealized losses detailed in the table above are temporary.

The Company realized no gains and \$80,000 in losses on sales and early redemptions of investment securities in 2020. The losses realized in 2020 were on the redemption of the securities classified as held to maturity. The Company realized no gains or losses on sales and early redemptions of investment securities in 2019.

Investment securities with a carrying value of \$12,776,000 and \$13,786,000 at December 31, 2020 and 2019, respectively, were pledged as collateral on public deposits and for other purposes as required or permitted by law.

### NOTE 3 — NONMARKETABLE EQUITY SECURITIES

The Company's investment in nonmarketable equity securities is as follows:

	 Decem	ber	31,
	2020		2019
	(in tho	usan	ids)
Federal Reserve Bank – capital stock	\$ 926	\$	926
Federal Home Loan Bank of Des Moines – common stock	378		381
	\$ 1,304	\$	1,307

### NOTE 4—LOANS AND ALLOWANCE FOR LOAN LOSSES

Major classifications of loans are as follows:

	Decem	iber 31,
	2020	2019
	(in tho	usands)
Real Estate		
Commercial	\$ 68,326	\$ 63,861
Construction, land and land development	29,818	21,868
Residential 1 – 4 family	61,326	76,570
Residential multifamily	5,715	7,238
Farmland	1,901	2,097
	167,086	171,634
Commercial, non real estate	62,131	19,474
Consumer participations	22,959	41,444
Consumer	1,299	2,037
Other	24	878
Total loans	253,499	235,467
Less net deferred loan fees (costs)	241	(359)
	\$ 253,740	\$235,108

At December 31, 2020 and 2019, various real estate and commercial loans totaling \$70,868,000, and \$111,047,000, respectively, are pledged to secure borrowing facilities from the Federal Home Loan Bank.

In the ordinary course of business, the Company has granted loans to its executive officers, significant stockholders and directors and parties affiliated with those persons (collectively, "insiders"). The Company has loan commitments to insiders aggregating \$1,233,000 and \$697,000 at December 31, 2020 and 2019, respectively, of which \$406,000 and \$478,000 was outstanding at December 31, 2020 and 2019, respectively. In management's opinion, the terms of these loans, including interest rates and collateral, were comparable to terms afforded non-insider borrowers.

At December 31, 2020, there are no loans in the process of foreclosure.

Transactions in the allowance for loan losses are as follows:

	Construction, Land and Development	Commercial Real Estate	Residential Real Estate	Other	Total
		(iı	ı thousands)		<u>.</u>
Balance at December 31, 2018	<b>\$</b> 115	\$ 356	\$ 685	\$ 2,037	\$ 3,193
Provision (credit) for loan losses	(5)	1,138	36	1,241	2,410
(Charge-offs)	_	(800)	_	(2,307)	(3,107)
Recoveries				336	336
Net (charge-offs) recoveries		(800)	_	(1,971)	(2,771)
Balance at December 31, 2019	110	694	721	1,307	2,832
Provision (credit) for loan losses	97	(79)	(129)	4,711	4,600
(Charge-offs)	_	_	_	(2,060)	(2,060)
Recoveries				327	327
Net (charge-offs) recoveries				(1,733)	(1,733)
Balance at December 31, 2020	\$ 207	\$ 615	\$ 592	\$ 4,285	\$ 5,699

Components of the allowance for loan losses, and the related carrying amount of loans for which the allowance is determined, are as follows:

	December 31, 2020									
	La	struction, and and elopment		mmercial eal Estate		esidential eal Estate			Total	
				<b>(</b> i	n th	ousands)				
Allocation of Allowance to:										
Impaired loans – evaluated individually	\$	_	\$	_	\$	_	\$	_	\$	_
Impaired loans – evaluated collectively										
Total impaired loans		_		_		_		_		_
Unimpaired loans – evaluated collectively		207		615		592		4,285		5,699
	\$	207	\$	615	\$	592	\$	4,285	\$	5,699
Recorded Investment In:							_			
Impaired loans – evaluated individually	\$	_	\$	73	\$	_	\$	7	\$	80
Impaired loans – evaluated collectively										
Total impaired loans		_		73		_		7		80
Unimpaired loans – evaluated collectively		29,818		70,154		67,041		86,406		253,419
	\$	29,818	\$	70,227	\$	67,041	\$	86,413	\$	253,499

At December 31, 2020, approximately \$2,031,000 of the \$5,699,000 allowance for loan losses relates to uncertainty surrounding the impact of the COVID-19 pandemic, of which \$1,527,000 is allocated to the "Other" loan segment.

# Teton Financial Services, Inc. and Subsidiary NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2020 and 2019

			Dec	emb	er 31, 2019	)		
	L	struction, and and velopment	mmercial eal Estate	Re	sidential eal Estate		Total	
			<b>(</b> i	in th	ousands)			
Allocation of Allowance to:								
Impaired loans – evaluated individually	\$	_	\$ 	\$		\$		\$ 
Impaired loans – evaluated collectively								
Total impaired loans		_	_		_		_	_
Unimpaired loans – evaluated collectively		110	694		721	_	1,307	2,832
	\$	110	\$ 694	\$	721	\$	1,307	\$ 2,832
Recorded Investment In:								 
Impaired loans – evaluated individually	\$	_	\$ 1,396	\$	1	\$	17	\$ 1,414
Impaired loans – evaluated collectively								
Total impaired loans		_	1,396		1		17	1,414
Unimpaired loans – evaluated collectively		21,868	64,562		83,807		63,816	234,053
	\$	21,8 <b>6</b> 8	\$ 65,958	\$	83,808	\$	63,833	\$ 235,467

				D	ecem	ber 31,	2020					Year Ended December 31, 2020
	Record Investm in Impa Loan With M Valuati Allowa	ent ired s No ion	Inves in Im Lo Wi Valu	orded stment paired oans th A uation wance	Imp	otal aired ans	Al on l	nluation lowance Impaired Loans	to Cı In	mitments Extend redit on ipaired Loans	Ave	rage Impaired Loans
						(	in th	ousands)				
Commercial Real Estate Non-owner occupied	\$	_	\$	_	\$	_	\$	_	\$	_	\$	698
Residential Real Estate												
1 – 4 family first lien		_		_		_		_		_		1
Other												
Consumer and other		7				7		_		_		12
	\$	7	\$	_	\$	7	\$		\$		\$	711

				D	ece	mber 31,	201	9			ear Ended ecember 31, 2019
	Inv in I W Va	n Impaired i Loans With No Valuation		ecorded vestment Impaired Loans With A aluation llowance		Total npaired Loans	A	Valuation Ilowance Impaired Loans	1	ommitments to Extend Credit on Impaired Loans	Average Impaired Loans
						(in	tho	usands)			
Commercial Real Estate											
Non-owner occupied	\$	1,396	\$	_	\$	1,396	\$	_	\$	_	\$ 746
Residential Real Estate											
1 – 4 family first lien		1				1				_	64
Other											
Commerical						_					957
Consumer and other		17				17					22
	\$	1,414	\$		\$	1,414	\$		\$		\$ 1,789

The Company does not separately evaluate or identify consumer participation loans for impairment as these loans are automatically considered classified once they become 90 days past due and are charged-off if they become 120 days past due.

Interest income recognized on impaired loans is immaterial to the financial statements for 2020 and 2019.

Troubled debt restructurings included in impaired loans, and the related valuation allowance thereon, are as follows:

	Dec	ember	31, 2	020	De	ecembei	31, 2	019
	Recor			ation wance		orded stment		ation wance
				(in tho	usands	s)		
Commercial Real Estate								
Non-owner occupied	\$	73	\$	_	\$	80	\$	—
Residential Real Estate								
1 – 4 family first lien						1		_
	\$	73	\$	_	\$	81	\$	

The carrying amounts of loans by performance status and credit quality indicator are as follows:

				Dec	ember 31, 202	20			
•	I	Loans By Past I	Oue and Per	formance St	atus	Loar	ıs By Credi	t Quality Indi	cator
•	1	Accruing Loan	s					Classi	fied
	Current	30 – 89 Days Past Due	90 Days or More Past Due	Nonaccrual Loans		Non- classified	Criticized	Unimpaired	Impaired
				(i	n thousands)				
Construction, Land and Development									
1 – 4 family	\$ 9,809	\$ —	\$ - 5	· —	\$ 9,809	\$ 9,809	\$ —	\$	\$ —
Other	20,009	_		_	20,009	20,009	_	_	_
Commercial Real Estate									
Owner occupied	29,935	_	_	_	29,935	29,935	_	_	_
Non-owner occupied	38,391	_	_	_	38,391	38,318	_	_	73
Farmland	1,901	_	_	_	1,901	1,901	_	_	_
Residential Real Estate									
1 – 4 family first lien	48,318	_	_	_	48,318	48,318	_	_	_
Multifamily	5,715	_	_	_	5,715	5,715	_	_	_
Other	13,008	_		_	13,008	13,008	_	_	_
Other									
Commerical	62,131	_	_	_	62,131	61,695	_	436	_
Consumer									
participations	22,672	194	93	_	22,959	22,866	_	93	_
Consumer and other	1,316	_	_	7	1,323	1,316	_	_	7
	\$ 253,205	\$ 194	\$ 93	5 7	\$ 253,499	\$ 252,890	\$ —	\$ 529	\$ 80

December 31, 2019

•	I	oans By Past I	Oue and Pe	Loar	Loans By Credit Quality Indicator						
	I	Accruing Loans						Classi	fied		
	Current	30 – 89 Days Past Due	90 Days or More Past Due	Nonaccrual Loans	Total Loans	Non- classified	Criticized	Unimpaired	Impaired		
Construction, Land and Development				(in tho	usands)						
1 – 4 family	\$ 6,537	\$ —	\$ —	\$	\$ 6,537	\$ 6,537	\$ —	\$	\$		
Other	15,331	_	_	_	15,331	15,331	_	_	_		
Commercial Real Estate											
Owner occupied	34,139	_	_	_	34,139	34,139	_	_	_		
Non-owner occupied	28,406	_	_	1,316	29,722	28,326	_	_	1,396		
Farmland	2,097	_	_	_	2,097	2,097	_	_	_		
Residential Real Estate											
1 – 4 family first lien	65,637	_	_	_	65,637	65,636	_	_	1		
Multifamily	7,238	_	_	_	7,238	7,238	_	_	_		
Other	10,933	_	_	_	10,933	10,933	_	_	_		
Other											
Commerical	19,474	_	_	_	19 <b>,4</b> 74	19,474	_	_	_		
Consumer participations	40,752	436	256	_	41,444	41,188	_	256	_		
Consumer and other	2,898			17	2,915	2,898			17		
:	\$ 233,442	\$ 436	\$ 256	<b>1,33</b> 3	\$ 235,467	\$ 233,797	\$	\$ 256	\$ 1,414		

# NOTE 5 — PREMISES AND EQUIPMENT

Premises and equipment are as follows:

	Decem	ber 31,
	 2020	2019
	(in thou	ısands)
Land	\$ 4,610	\$ 4,610
Land improvements	290	284
Buildings	11,993	11,993
Furniture and equipment	1,692	1,646
Construction in progress	249	5
	18,834	18,538
Less accumulated depreciation	(5,032)	(4,481)
	\$ 13,802	\$14,057

Starting in 2020, certain employees who work remotely away from the Company's primary market areas utilize workspace under a shared-office membership arrangement. The membership commitment is month-to-month, and expense attributable to the membership was \$18,000 in 2020.

### NOTE 6 — REAL ESTATE HELD FOR SALE

Activity in real estate held for sale is as follows:

	Yea	ar Ended D	ecem	ber 31,
		2020		2019
		(in thous	ands	s)
Balance at beginning of year	\$	306	\$	357
Transfers from loans		1,315		115
Valuation allowances recorded		(306)		(51)
Dispositions		(1,315)		(115)
Balance at end of year	\$		\$	306

Changes in the valuation allowance on real estate held for sale are as follows:

	Year Ended December 3					
		2020	2019			
		(in tho	ls)			
Balance at beginning of year	\$	441	\$	390		
Valuation allowances recorded		306		51		
Valuation allowances realized						
Balance at end of year	\$	747	\$	441		

Net expense from real estate held for sale is comprised of the following;

	Ye	ber 31,		
		2020	2	2019
		)		
Valuation allowances recorded	\$	306	\$	51
Gain on sale		(141)		(1)
Net operating expenses		16		28
Net expense	\$	181	\$	78

### NOTE 7 — INTANGIBLE ASSETS

Intangible assets consisted of the following:

	December 31,			
		2020	2019	
		(in thou	ısands)	
Goodwill	\$	2,150	\$ 2,150	
Core deposit intangible		1,505	1,505	
Less accumulated amortization		(1,505)	(1,473)	
			32	
	\$	2,150	\$ 2,182	

All intangible assets were acquired in 2012 in connection with the acquisition of the Bank by TFS.

### NOTE 8 — INCOME TAXES

Allocation of federal income tax expense between current and deferred portions is as follows:

	Ye	Year Ended December 3				
		2020	2	2019		
		(in thou	;)			
Current expense	\$	896	\$	735		
Deferred expense (benefit)		(642)		53		
	\$	254	\$	788		

There are no state income taxes as the state of Wyoming does not assess corporate income taxes.

The following table reconciles income tax expense calculated on pre-tax income to actual income tax expense:

	Year Ended December 31,					
	2020 (in thousa			2019		
				ds)		
Taxes at 21% statutory federal tax rate	\$	232	\$	790		
Tax-exempt interest		(19)		(9)		
Stock-based compensation expense		21		3		
Other nondeductible expenses		20		4		
Income tax expense	\$	254	\$	788		

The components of the net deferred tax asset, included as a component of other assets, are as follows:

	December 31,			
	2020	2019		
	(in thou	ısands)		
Deferred tax assets:				
Allowance for loan losses	\$ 1,197	\$ 595		
Premises and equipment	286	280		
Core deposit intangible	130	144		
Real estate held for sale	157	93		
	1,770	1,112		
Deferred tax liabilities:				
Unrealized gain on investment securities	(102)	(59)		
Goodwill	(140)	(124)		
	(242)	(183)		
Net deferred tax asset	\$ 1,528	\$ 929		

#### NOTE 9 — DEPOSITS

Interest-bearing deposits consisted of the following:

	Decem	ber 31,
	2020	2019
	(in tho	usands)
Interest-bearing checking and NOW acounts	\$ 114,072	\$ 76,730
Money market accounts	136,036	112,839
Savings accounts	33,049	19,730
Time deposits		
\$250,000 and greater	19,552	15,088
Less than \$250,000	20,970	16,152
Total time deposits	40,522	31,240
	\$ 323,679	\$ 240,539

Scheduled maturities of time deposits at December 31, 2020 are as follows:

Year Ending December 31,	(in	thousands)
2021	\$	23,816
2022		12,252
2023		2,765
2024		827
2025		862
	\$	40,522

Certain of the Company's time deposits are purchased from wholesale brokers. At December 31, 2020 and 2019, brokered time deposits totaled \$14,660,000 and \$6,687,000, respectively.

The Company has executive officers, significant stockholders and directors and parties affiliated with those persons (collectively, "insiders") who maintain deposit accounts at the Company. Deposits from insiders totaled \$61,426,000 and \$59,996,000 at December 31, 2020 and 2019, respectively. Of these amounts, one account comprised \$49,023,000 and \$48,539,000 of the balances, respectively.

### NOTE 10 — FEDERAL HOME LOAN BANK BORROWINGS

The Company has no outstanding Federal Home Loan Bank ("FHLB") borrowings at December 31, 2020 and 2019.

The Company is eligible to borrow from the FHLB based upon the level of loan collateral pledged to the FHLB, subject to certain maximums based on Company asset size. At December 31, 2020, the maximum the Company is eligible to borrow is \$54,875,000.

#### NOTE 11 — DEBENTURES PAYABLE

In 2016, the Company issued \$3,593,000 of debentures in an offering to stockholders of the Company at the time. Interest on the debentures accrues at a fixed rate of 6% and is due quarterly. Principal is due at maturity in 2021. The debentures are unsecured.

#### NOTE 12 — FEDERAL FUNDS PURCHASED

The Company has unsecured federal funds lines at correspondent banks with a maximum credit limit of \$10,000,000 at December 31, 2020. No amounts were outstanding under the lines at December 31, 2020 and 2019. The federal funds lines are uncommitted, and funding requests made by the Company are subject to the lending institutions' approval and funding availability at the time of request.

#### NOTE 13 — STOCKHOLDERS' EQUITY and STOCK-BASED COMPENSATION

#### Shareholder Agreement

The stockholders of the Company are bound to the Shareholder Agreement ("the Agreement"). Under the terms of the Agreement, stockholders must obtain the written consent of the Board of Directors to transfer stock, subject to limited exemptions requiring only written notification to the Board. Such consent is at the sole and absolute discretion of the Board. The Agreement also provides stockholders preemptive participation rights in the event the Company sells additional stock.

#### **Dividends**

Various restrictions limit the extent to which dividends may be paid by the Bank to TFS. Generally, regulatory approval is required for the Bank to pay dividends in any calendar year that exceed the Bank's net profit for that year combined with its retained profits for the preceding two years. In addition, dividends paid by the Bank would be prohibited if the effect thereof would cause the Bank's capital to be reduced below applicable minimum capital requirements.

#### Note Receivable for Common Stock and Related Stock-Based Compensation

In 2019, the Company issued 1,473,885 shares of common stock to an executive of the Company in exchange for a \$2,120,000 promissory note payable from the executive to the Company. The note is recorded as a contra-equity account such that equity will only increase as principal payments are received.

Principal on the note is due at maturity in 2026, and interest on the note accrues at a fixed rate of 2.13% and is due annually. The note is secured by the stock issued.

In accordance with regulatory accounting guidance, interest accrued on the note is not recorded to income but rather is creditable directly to equity when paid. Interest of \$46,000 and \$11,000 was accrued on the note in 2020 and 2019, respectively. However, the amounts credited to equity for 2020 and 2019 totaled \$46,000 and \$-0-, respectively, due to accrued but unpaid interest of \$11,000 at both December 31, 2020 and 2019.

The interest rate on the loan is below the estimated fair market rate of 5.125% at the time of issuance, and results in stock-based compensation expense equal to the difference between the fair value of the stock issued (the note's principal amount) and the present value of the note using the fair market rate. Total compensation cost is \$362,000 and is recognized straight line over the term of the note. In 2020 and 2019, compensation cost recognized was \$52,000 and \$13,000, respectively. At December 31, 2020, there is \$297,000 of compensation cost that will be recognized in years 2021 through 2026.

Total stock-based compensation expense credited to equity, including the interest and discount discussed above, is \$98,000 for 2020 and \$13,000 for 2019.

The Company has the right, but not the obligation, to repurchase the stock at fair value should the executive cease to be an employee of the Company for any reason, and to offset repurchase amounts against the outstanding balance of the note.

### NOTE 14 — FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and letters of credit. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amounts of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no breach of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary, by the Company upon extension of credit is based on management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment and real estate.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

The following financial instruments were outstanding whose contract amounts represent risk:

	December 31,			
	2020	2019		
	(in tho	usands)		
Commitments to extend credit	\$ 40,128	\$ 29,730		
Standby letters of credit	15	15		
	\$ 40,143	\$ 29,745		

#### NOTE 15 — EMPLOYEE BENEFIT PLAN

The Company has a 401(k) Plan ("the Plan") in which substantially all employees may participate. The Plan allows employees to make salary deferrals and allows the Company to make safe harbor matching contributions (up to 4.5% of eligible compensation, with 100% matching on the first 3% of employee deferrals and 50% matching on the next 3% of employee deferrals) and discretionary profit-sharing contributions. Employees are immediately 100% vested in matching contributions, while profit-sharing contributions vest over a six year period. Expense attributable to the plan totaled \$135,000 and \$118,000 in 2020 and 2019, respectively.

#### NOTE 16 — REGULATORY MATTERS

Banks and bank holding companies are subject to various regulatory capital requirements administered by state and federal banking agencies. Capital adequacy guidelines, and additionally for banks prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weighting and other factors.

Quantitative measures established by the Basel III Capital Rules to ensure capital adequacy require the maintenance of minimum amounts and ratios (set forth in the table below) of common equity tier 1 capital, tier 1 capital and total capital (as defined in the regulations) to risk-weighted assets (as defined), and of tier 1 capital to quarterly average assets (as defined). The Basel III capital rules require the Bank to maintain a minimum ratio of common equity tier 1 capital to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer" (which is added to the 4.5% common equity tier 1 capital ratio, effectively resulting in a minimum ratio of common equity tier 1 capital to risk-weighted assets of 7%). The Bank is also required to maintain a tier 1 capital to risk-weighted assets ratio of 6.0% (8.5% including the capital conservation buffer), a total capital to risk-weighted assets ratio of 8.0% (10.5% including the capital conservation buffer), and a tier 1 capital to quarterly average assets ratio of 4.0%.

The aforementioned capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with capital ratios above the base minimums but below the effective minimums (which include the buffer) will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall.

The Bank's regulatory capital is comprised of the following: 1) Common equity tier 1 capital — consisting of common stock, related paid-in-capital and retained earnings, less goodwill and core deposit intangible asset balances; 2) Additional tier 1 capital — there are no components of tier 1 capital beyond common equity tier 1 capital; 3) Tier 2 capital — consisting of a permissible portion of the allowance for loan losses; and 4) total capital — the aggregate of all tier 1 and tier 2 capital. In connection with the adoption of the Basel III Capital Rules, the Company elected to optout of the requirement to include most components of accumulated other comprehensive income in common equity tier 1 capital.

The following table presents the Bank's actual and required capital ratios as of December 31, 2020 and 2019 under the Basel III Capital Rules. The minimum required capital amounts presented include the include the capital conservation buffer. Capital levels required to be considered well capitalized, based on prompt corrective action regulations as amended to reflect changes under the Basel III Capital Rules, are also presented.

	Actu	al	Minimum required for capital adequacy purposes		Required considere capital	ed well
	Amount	Ratio	Amount Ratio		Amount	Ratio
			(dollars in tl	ousands)		
<u>As of December 31, 2020</u>						
Total capital (to risk weighted assets)	\$ 41,547	16.5%	\$ 26,445	10.5%	\$ 25,186	10.0%
Tier 1 capital (to risk weighted assets)	38,367	15.2%	21,408	8.5%	20,149	8.0%
Common equity tier 1 capital						
(to risk weighted assets)	38,367	15.2%	17,630	7.0%	16,371	6.5%
Tier 1 capital (to average assets)	38,367	9.3%	16,580	4.0%	20,725	5.0%
As of December 31, 2019						
Total capital (to risk weighted assets)	\$ 40,067	16.6%	\$ 25,298	10.5%	\$ 24,094	10.0%
Tier 1 capital (to risk weighted assets)	37,235	15.5%	20,479	8.5%	19,275	8.0%
Common equity tier 1 capital						
(to risk weighted assets)	37,235	15.5%	16,865	7.0%	15,661	6.5%
Tier 1 capital (to average assets)	37,235	11.8%	12,671	4.0%	15,839	5.0%

Regulatory authorities can initiate certain mandatory actions if the Bank fails to meet the minimum capital requirements, which could have a direct and material effect on the Company's financial statements.

Management believes, as of December 31, 2020 and 2019, that the Bank meets all capital adequacy requirements to which it is subject and that the Bank exceeds the minimum levels necessary to be considered "well capitalized."

#### NOTE 17 — FAIR VALUE MEASUREMENTS AND DISCLOSURES

The following is a description of the Company's valuation methodologies for assets and liabilities recorded at fair value:

Securities Available for Sale — Debt securities are reported at fair value based upon measurements obtained from an independent pricing service. The fair value measurements for debt securities are determined by quoted market prices, if available (Level 1), or consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, market consensus prepayment speeds, credit information and the bonds' terms and conditions, among other things (Level 2).

*Loans Held For Sale* — The Company does not record loans held for sale at fair value on a recurring basis. However, from time to time, fair value adjustments are recorded on these loans to reflect declines in value based on commitments in hand from investors or prevailing investor yield requirements (Level 2).

Impaired Loans — The Company does not record loans at fair value on a recurring basis. However, from time to time, valuation allowances are recorded on these loans to reflect (1) the current appraised or market-quoted value of the underlying collateral, or (2) the discounted value of expected cash flows. In some cases, the properties for which market quotes or appraised values have been obtained are located in areas where comparable sales data is limited, outdated, or unavailable. Fair value estimates for impaired loans measured for impairment based upon the value of the collateral are obtained from independent appraisers or other third-party consultants, and for other impaired loans are based on discounted cash flow analyses (Level 3).

Real Estate Held for Sale — The Company does not record real estate held for sale at fair value on a recurring basis. However, from time to time, fair value adjustments are recorded on these properties to reflect the current appraised value (less an estimate of cost to sell). In some cases, the properties for which appraised values have been obtained are located in areas where comparable sales data is limited, outdated, or unavailable. Fair value estimates for real estate held for sale are obtained from independent appraisers (Level 3).

The following table provides the hierarchy and fair value for each major category of assets and liabilities recorded at fair value on a recurring basis:

	Quoted prices in active markets for identical assets (Level 1)		Other observable inputs (Level 2)		uno (1	gnificant bservable inputs Level 3)		Carrying amount
D				(in thou	sands	5)		
<u>December 31, 2020</u>								
Securities Available for Sale								
U.S. Government agency	\$	_	\$	1,021	\$	_	\$	1,021
U.S. Treasury		_		1,000				1,000
SBA loan pools		_		3,002		_		3,002
U.S. agency mortgage-backed				8,246				8,246
	\$		\$	13,269	\$		\$	13,269
	Quote prices in a markets identical a (Level	active for assets	ob	Other eservable inputs Level 2)	uno	gnificant bservable inputs Level 3)		arrying amount
December 31, 2019				(in thou	sanus	5)		
Securities Available for Sale								
U.S. Government agency	\$		\$	1.508	\$		\$	1.508
SBA loan pools			Ψ	3,719	Ψ	_	Ψ	3,719
1				9.624		_		9,624
U.S. agency mortgage-backed								
	\$			14,851	\$			14,851

During 2020 and 2019 there were no changes or amounts in Level 3 assets or liabilities recorded at fair value on a recurring basis.

The following table provides the hierarchy and fair value for each major category of assets and liabilities recorded at fair value on a non-recurring basis:

	Quoted prices in active markets for identical assets (Level 1)	Other Significan observable unobserval inputs inputs (Level 2) (Level 3)		observable inputs	arrying mount	
			(in the	ousa	nds)	
<u>December 31, 2020</u>						
Loans held for sale	\$ —	\$	_	\$	11,773	\$ 11,773
Impaired loans	_		_		7	7
Real estate held for sale	_		_		_	_
<u>December 31, 2019</u>						
Loans held for sale	_		_		4,219	4,219
Impaired loans	\$ —	\$	_		1,414	\$ 1,414
Real estate held for sale	_		_		306	306

At December 31, 2020 and 2019, there are no valuation allowances on loans held for sale.

At December 31, 2020, real estate held for sale with an initial cost basis of \$747,000 has a full valuation allowance of \$747,000. At December 31, 2019, real estate held for sale with an initial cost basis of \$747,000 has a \$441,000 valuation allowance. Valuation allowances on real estate held for sale have been recorded through net expense from foreclosed real estate.

The following presents the estimated fair value and carrying amount of the Company's financial instruments:

	December 31, 2020						
	Quoted prices in active markets for identical assets (Level 1)	Other observable inputs (Level 2)	Other Significant observable unobservable inputs inputs		Carrying amount		
Financial Assets:			( ,				
Cash and cash equivalents	\$ 113,274	\$ —	\$ —	\$ 113,274	\$ 113,274		
Certificates of deposits in banks	_	980		980	980		
Investment securities available for sale	_	13,269		13,269	13,269		
Nonmarketable equity securities	_	1,304		1,304	1,304		
Loans held for sale	_	11,773		11,773	11,773		
Loans, net of allowance for loan losses	_	_	246,801	246,801	248,041		
Accrued interest receivable	_	911		911	911		
Financial Liabilities:							
Noninterest-bearing deposits	_	39,508	_	39,508	39,508		
Interest-bearing deposits (non-maturity)	_	283,157		283,157	283,157		
Interest-bearing deposits (time deposits)	_	_	40,968	40,968	40,522		
Debentures payable	_	_	3,593	3,593	3,593		
Accrued interest payable	_	37	_	37	37		

At December 31, 2020 and 2019, there are no impaired loans with valuation allowances.

	December 31, 2019									
	Quoted prices in active markets for identical assets (Level 1)		Other observable inputs (Level 2)		Significant unobservable inputs (Level 3)		Total Fair Value		Carrying amount	
					(iı	n thousands)				
<u>Financial Assets:</u>										
Cash and cash equivalents	\$	39,819	\$	_	\$	_	\$	39,819	\$	39,819
Certificates of deposits in banks		_		1,220		_		1,220		1,220
Investment securities available for sale		_		14,851		_		14,851		14,851
Investment securities held to maturity		_		_		2,596		2,596		2,596
Nonmarketable equity securities		_		1,307		_		1,307		1,307
Loans held for sale		_		4,219		_		4,219		4,219
Loans, net of allowance for loan losses		_		_		232,603		232,603		232,276
Accrued interest receivable		_		855		_		855		855

	December 31, 2019						
	Quoted prices in active markets for identical assets (Level 1)	Other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total Fair Value	Carrying amount		
			(in thousands)				
Financial Liabilities:							
Noninterest-bearing deposits	_	33,561	_	33,561	33,561		
Interest-bearing deposits (non-maturity)	_	209,299	_	209,299	209,299		
Interest-bearing deposits (time deposits)	_	_	31,284	31,284	31,240		
Debentures payable	_	_	3,593	3,593	3,593		
Accrued interest payable	_	63	_	63	63		

The following summary presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments. The Company operates as a going concern and, except for investment securities available for sale and loans held for sale, no active market exists for its financial instruments. Much of the information used to determine the fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. The subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity of the various financial instruments could be significantly different.

#### Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable

Fair value approximates the carrying amount as these are assets held for the short term, or liabilities payable in the short term, which are expected to be realized or paid at their carrying amount.

#### Certificates of Deposit in Banks

Fair value is estimated by discounting future contractual cash flows using interest rates currently offered for certificates of similar remaining maturities.

#### **Investment Securities Available for Sale**

Fair value is provided by a third-party investment accounting provider and considers observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, market consensus prepayment speeds, credit information and the bonds' terms and conditions, among other things.

#### **Investment Securities Held to Maturity**

Fair value approximates carrying amount based on the short term nature of these instruments.

#### Nonmarketable Equity Securities

Fair value approximates carrying amount based on the securities' redemption provisions.

#### Loans Held for Sale

Fair value is based on commitments in hand from investors or prevailing investor yield requirements.

#### Loans, Net

For fixed rate loans, fair value is estimated by discounting contractual future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining securities. For variable rate loans, fair value is estimated to be carrying amount due to the re-pricing provisions. Loans are presented net of the allowance for loan losses.

#### **Deposits**

Fair value for noninterest-bearing accounts and interest-bearing accounts with no stated maturity approximates carrying amount as these deposits are payable on demand and can be re-priced at any time. Fair value of interest-bearing time deposits is estimated by discounting future contractual cash flows using interest rates currently offered for time deposits of similar remaining maturities. Fair value measurements for deposits do not contemplate the value of any core deposit intangibles.

#### Debentures Payable

Fair value approximates carrying value as the rate and terms of the debentures are similar to those the Company would expect to receive for a current offering.

#### **Off-Balance-Sheet Instruments**

Fair value for off-balance-sheet instruments such as unfunded loan commitments and letters of credit is not estimated because of the difficulty in assessing the likelihood and timing of advances, and management believes that it is not feasible or practical to fairly and accurately disclose a fair value for these instruments.

#### NOTE 18 — TRUST SERVICES

At December 31, 2020, the Company has six trust accounts with \$208,519,000 in assets. These assets are not included in the consolidated financial statements as they are not assets of the Company.

## Teton Financial Services, Inc. and Subsidiary

## SUPPLEMENTAL CONSOLIDATING BALANCE SHEETS

	December 31,2020							
	Rock	ky Mountain Bank		on Financial ervices, Inc.		nsolidating Entries	С	onsolidated
		Dunk		(in thousa	nds)	Litties		onsondated
ASSETS								
Cash and due from banks	\$	3,426	\$	395	\$	(395)	\$	3,426
Interest-bearing deposits		109,392		_		_		109,392
Federal funds sold		456		_		_		456
Cash and cash equivalents		113,274		395		(395)		113,274
Certificates of deposit in banks		980		_		_		980
Investment securities available for sale		13,269		_		_		13,269
Nonmarketable equity securities		1,304		_		_		1,304
Loans held for sale		11,773		_		_		11,773
Loans		253,740						253,740
Less allowance for loan losses		(5,699)		_		_		(5,699)
Net loans		248,041				_		248,041
Premises and equipment, net		13,802		_		_		13,802
Intangible assets		2,150		_		_		2,150
Accrued interest receivable		911		_		_		911
Other assets		2,048		13		(13)		2,048
Investment in Rocky Mountain Bank		_		40,761		(40,761)		_
	\$	407,552	\$	41,169	\$	(41,169)	\$	407,552
LIABILITIES								<del></del>
Deposits								
Noninterest-bearing	\$	39,903	\$		\$	(395)	\$	39,508
Interest-bearing		323,679						323,679
Total deposits		363,582				(395)		363,187
Debentures payable		_		3,593		_		3,593
Accrued interest payable		37				_		37
Other liabilities		3,172				(13)		3,159
Total liabilities		366,791		3,593		(408)		369,976
STOCKHOLDERS' EQUITY						` ´		
Common stock		929		30,250		(929)		30,250
Capital surplus		29,991		_		(29,991)		_
Retained earnings		9,457		9,062		(9,457)		9,062
Note receivable for common stock		_		(2,120)				(2,120)
Accumulated other comprehensive income		384		384		(384)		384
Total stockholders' equity		40,761		37,576		(40,761)		37,576
	\$	407,552	\$	41,169	\$	(41,169)	\$	407,552
					_		_	

# Teton Financial Services, Inc. and Subsidiary

## SUPPLEMENTAL CONSOLIDATING BALANCE SHEETS

	Rock	ky Mountain Bank	December 3 on Financial ervices, Inc.		nsolidating Entries	C	onsolidated
		Dunk	 (in thousa	ınds)		-	onsondated
ASSETS							
Cash and due from banks	\$	5,981	\$ 356	\$	(356)	\$	5,981
Interest-bearing deposits		33,114	_		_		33,114
Federal funds sold		724	_		_		724
Cash and cash equivalents		39,819	356		(356)		39,819
Certificates of deposit in banks		1,220	_		_		1,220
Investment securities available for sale		14,851	_		_		14,851
Investment securities held to maturity		2,596	_		_		2,596
Nonmarketable equity securities		1,307	_		_		1,307
Loans held for sale		4,219	_		_		4,219
Loans		235,108	_		_		235,108
Less allowance for loan losses		(2,832)	 				(2,832)
Net loans		232,276	_		_		232,276
Premises and equipment, net		14,057	_		_		14,057
Real estate held for sale		306	_		_		306
Intangible assets		2,182	_		_		2,182
Accrued interest receivable		855	_		_		855
Other assets		1,434	187		(75)		1,546
Investment in Rocky Mountain Bank			 39,512		(39,512)		
	\$	315,122	\$ 40,055	\$	(39,943)	\$	315,234
LIABILITIES							
Deposits							
Noninterest-bearing	\$	33,917	\$ _	\$	(356)	\$	33,561
Interest-bearing		240,539	_		_		240,539
Total deposits		274,456			(356)		274,100
Debentures payable		_	3,593		_		3,593
Accrued interest payable		63	_		_		63
Other liabilities		1,091	_		(75)		1,016
Total liabilities		275,610	 3,593		(431)		278,772
STOCKHOLDERS' EQUITY							
Common stock		929	30,152		(929)		30,152
Capital surplus		29,939	_		(29,939)		_
Retained earnings		8,424	8,210		(8,424)		8,210
Note receivable for common stock		_	(2,120)		_		(2,120)
Accumulated other comprehensive income	_	220	220		(220)		220
Total stockholders' equity		39,512	36,462		(39,512)		36,462
	\$	315,122	\$ 40,055	\$	(39,943)	\$	315,234

# Teton Financial Services, Inc. and Subsidiary

## SUPPLEMENTAL CONSOLIDATING STATEMENTS OF INCOME

	Rocky Mountain Bank	Teton Financial Services, Inc.	Consolidating Entries	Consolidated
		(in thousa		Consonantea
Interest income				
Loans, including fees	\$ 12,930	\$ —	\$ —	\$ 12,930
Taxable investment securities	506	_	_	506
Nonmarketable equity securities	67			67
Certificates of deposit in banks	35	_	_	35
Interest-bearing cash and cash equivalents	208			208
Total interest income	13,746			13,746
Interest expense				
Deposits	1,690	_	_	1,690
Debentures payable		216		216
Total interest expense	1,690	216		1,906
Net interest income (loss)	12,056	(216)	_	11,840
Provision for loan losses	4,600	_	_	4,600
Net interest income after provision for loan losses .	7,456	(216)		7,240
Noninterest income				
Service charges on deposit accounts	152	_	_	152
Mortgage banking	1,020	_	_	1,020
Net loss on sale of investment securities	(80)	_	_	(80)
Other noninterest income	742	_	_	742
	1,834			1,834
Noninterest expense				
Salaries and employee benefits	4,534	_		4,534
Occupancy and equipment	743	_	_	743
Data processing and software	1,140	_	_	1,140
Real estate held for sale, net	181	_	_	181
Amortization of core deposit intangible	31	_	_	31
Other noninterest expense	1,338	1	_	1,339
	7,967	1		7,968
Income (loss) before income tax expense	1,323	(217)		1,106
Income tax expense (benefit)	290	(36)		254
Income (loss) before equity in income of				
subsidiary	1,033	(181)		852
Equity in income of subsidiary		1,033	(1,033)	
Net income	\$ 1,033	\$ 852	\$ (1,033)	\$ 852

# Teton Financial Services, Inc. and Subsidiary SUPPLEMENTAL CONSOLIDATING STATEMENTS OF INCOME

	Year Ended December 31, 2019						
	Rocky Mountain Bank	<ul><li>Teton Financial Services, Inc.</li></ul>	Consolidating Entries	Consolidated			
Total mod Constant		(in thous	ands)				
Interest income	Ф 42.04	о ф	Ф	Ф. 12.012			
Loans, including fees	*		\$ —	-,			
Taxable investment securities	_		_	432			
Nonmarketable equity securities			_	68			
Certificates of deposit in banks			_	39			
Interest-bearing cash and cash equivalents				1,002			
Total interest income	14,55	4 —	_	14,554			
Interest expense							
Deposits	2,17	4 —	_	2,174			
Debentures payable		_ 216		216			
Total interest expense	2,17	4 216		2,390			
Net interest income (loss)	12,38	0 (216)	_	12,164			
Provision for loan losses	2,41	0 —	_	2,410			
Net interest income after provision for loan losses	9,97	0 (216)		9,754			
Noninterest income							
Service charges on deposit accounts	17	1 —	_	171			
Mortgage banking	48	8 —	_	488			
Other noninterest income	70	1 —	_	701			
	1,36			1,360			
Noninterest expense							
Salaries and employee benefits	4,08	9 —	_	4,089			
Occupancy and equipment	71	2 —	_	712			
Data processing and software	90	8 —	_	908			
Real estate held for sale, net	78	8 —	_	78			
Amortization of core deposit intangible	18	8 —	_	188			
Other noninterest expense	1,31	6 61	_	1,377			
•	7,29	1 61		7,352			
Income (loss) before income tax expense	4,03	9 (277)	_	3,762			
Income tax expense (benefit)	84	4 (56)	_	788			
Income (loss) before equity in income of subsidiary				2,974			
Equity in income of subsidiary		- 3,195	(3,195)	,			
Net income	-						

# Teton Financial Services, Inc. and Subsidiary CONSOLIDATED BALANCE SHEET

	September 30,
	2021
	(in thousands)
ASSETS	
Cash and due from banks	\$3,688
Interest-bearing deposits	148,610
Federal funds sold	1,166
Total cash and cash equivalents	153,464
Certificates of deposit in banks	983
Investment securities available for sale	14,377
Investment securities held to maturity	<del>-</del>
Nonmarketable equity securities	1,417
Loans held for sale	8,400
Loans	258,012
Less allowance for loan losses	(5,328)
Net loans	252,684
Premises and equipment, net	13,473
Real estate held for sale	-
Intangible assets	2,150
Accrued interest receivable	905
Other assets	1,739
	\$449,592
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities Equition 100 Liabilities	
Deposits	
Noninterest-bearing	\$47,785
Interest-bearing	355,078
Total deposits	402,863
Debentures payable	3,593
Accrued interest payable	28
Other liabilities	2,486
Total liabilities	408,970
Commitments	
Stockholders' equity	
Common stock - no par value; 50,000,000 shares authorized;	
29,477,707 shares issued and outstanding	30,289
Retained earnings	12,298
Note receivable for common stock	(2,121)
Accumulated other comprehensive income	156
Total stockholders' equity	40,622
	\$449,592

# Teton Financial Services, Inc. and Subsidiary CONSOLIDATED STATEMENT OF INCOME

	YTD September 30,
	2021
	(in thousands)
Interest income	
Loans, including fees	\$9,422
Taxable investment securities	235
Nonmarketable equity securities	52
Certificates of deposit in banks	20
Interest-bearing cash and cash equivalents	114
Total interest income	9,843
	5,5 15
Interest expense	
Deposits	573
Debentures payable	161
Total interest expense	734
•	
Net interest income	9,109
Provision for loan losses	
Net interest income after provision for loan losses	9,109
Noninterest income	
Service charges on deposit accounts	99
Mortgage banking	802
Net loss on redemption of investment securities	<del>-</del>
Other noninterest income	621
	1,522
Noninterest expense	
Salaries and employee benefits	3,996
Occupancy and equipment	596
Data processing and software	752
Real estate held for sale, net	(149)
Amortization of core deposit intangible	· <u>-</u>
Other noninterest expense	1,279
	6,474
Income before income tax expense	4,157
Income tax expense	922
•	
NET INCOME	\$3,235

# First Western Financial, Inc. Unaudited Pro Forma Condensed Combined Consolidated Financial Statements

The following unaudited pro forma condensed combined financial statements combines the historical financial position and results of operations of First Western Financial, Inc. ("First Western") and Teton Financial Services, Inc. ("Teton") after giving effect to the acquisition by First Western of Teton.

The unaudited pro forma condensed combined consolidated financial information has been prepared to give effect to the following:

- First Western's acquisition of Teton; and
- the issuance of an estimated 1,337,791 shares of First Western common stock and approximately \$11.5 million in cash to shareholders of Teton in connection with the Merger, as if, in the case of the unaudited pro forma combined condensed consolidating balance sheet, the Merger was completed as of September 30, 2021 and, in the case of the unaudited pro forma combined condensed consolidating statements of income the Merger was completed January 1, 2020; and
- Certain transactions occurring prior to the closing of the Merger the repayment of subordinated debt by Teton and the settlement of an employee stock loan by Teton. These adjustments are described in more detail in Note 5 of the pro forma financial information.

The unaudited pro forma condensed combined consolidated statements of income for the quarter ended September 30, 2021 and the year ended December 31, 2020 combine the consolidated statements of income of First Western with the consolidated statements of income of Teton for the respective period giving effect to the Merger as if it had been completed as of January 1, 2020. The unaudited pro forma combined condensed consolidating balance sheet as of September 30, 2021 combines the consolidated balance sheet of First Western as of that date with the consolidated balance sheet of Teton as of that date and gives effect to the Merger as if it had been completed on that date.

The historical consolidated financial information contained in the unaudited pro forma combined condensed consolidating financial information has been adjusted to give effect to the combined results of First Western and Teton. Assumptions underlying the pro forma transaction accounting adjustments are estimated by First Western and are described in the accompanying notes, which should be read in conjunction with the unaudited pro forma combined condensed consolidating financial information.

The unaudited pro forma combined condensed consolidating financial statements are prepared in accordance with generally accepted accounting principles in the United States of America during the periods presented. As such, the unaudited pro forma combined condensed consolidating financial statements do not contemplate any impact as a result of changes to accounting standards or legislation that occurred after the historical periods presented.

Most notably, the unaudited pro forma combined condensed consolidating financial information does not reflect the adoption or ongoing potential impact of the following:

- First Western or Teton's adoption of Accounting Standards Update ("ASU") 2016-13, "Financial Instruments –
  Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments" (commonly referred to as
  "Cumulative Expected Credit Losses" or "CECL")
- Legislation going into effect after the historical periods presented
- The impact on our companies and clients and the economy generally from the various public health and safety
  measures implemented in connection with the COVID-19 pandemic

The unaudited pro forma combined condensed consolidating financial information appearing below does not reflect any potential effects that changes in market conditions may have on the financial condition and/or the results of operations of First Western and Teton.

		As of September 30, 2021										
	F	First Western Historical		Teton Historical		Transaction Accounting Adjustments		A	Other djustments (Note 5)		Pro Forma Combined	
ASSETS:												
Cash and cash equivalents	\$	310,235	\$	153,281	\$	(11,501)	A	\$	(2,248)	\$	•	
Debt securities available for sale, at fair value		32,233		16,960		-			-		49,193	
Loans held for sale		51,309		8,400		72	В		-		59,781	
Loans held for investment, net of unearned income		1,603,050		258,012		(4,057)	В		-		1,857,005	
Less: allowance for loan losses		12,964		5,328		(5,328)	С		-		12,964	
Loans held for investment, net		1,590,086		252,684		1,271			-		1,844,041	
Premises and equipment, net		6,344		13,473		4,323	D		-		24,140	
Goodwill		24,191		2,150		5,277	E		-		31,617	
Other intangible assets, net		55		-		1,264	F		-		1,319	
Other real estate owned		-		-		-			-		-	
Other assets		61,819		2,644		(1,471)	G		-		62,992	
Total assets	\$	2,076,272	\$	449,592	\$	(765)		\$	(2,248)	\$	2,522,851	
LIABILITIES AND SHAREHOLDER'S EQUITY							-					
Deposits	\$	1,782,299	\$	402,862	\$	167	Н	\$	-	\$	2,185,328	
Federal funds purchased		58,564		-		-			-		58,564	
Subordinated notes		39,010		3,593		-			(3,593)		39,010	
Other Liabilities		21,270		2,514		4,903	I		-		28,687	
Total Liabilities		1,901,143		408,969	_	5,070		_	(3,593)		2,311,589	
Shareholder's equity												
Common stock		-		-		-			-		-	
Additional paid-in capital		146,380		28,168		9,529	J		2,121		186,198	
Retained Earnings		28,272		12,298		(15,207)	K		(776)		24,587	
Accumulated other comprehensive income		477		157		(157)	L		-		477	
Total shareholder's equity		175,129		40,623		(5,835)			1,345		211,262	
Total liabilities and shareholder's equity	\$	2,076,272	\$	449,592	\$	(765)		\$	(2,248)	\$	2,522,851	

See accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Information.

	Nine Months Ended September 30, 2021										
	_	First Western Historical		Teton Historical	Acco	action unting tments		stme nts (Note 5)	Pro	Forma Combined	
INTEREST INCOME:											
Loans	\$	45,360	\$	9,422	\$	432	E	\$ -	\$	•	
Taxable Securities		545		287		75	ŀ	-		907	
Other		288		134		-		-		422	
Total Interest Income		46,193		9,843		507		-		56,543	
INTEREST EXPENSE:											
Deposits		2,669		573		(93)	ŀ	-		3,149	
Other borrowings		1,402		161		-		108		1,671	
Total Interest Expense		4,071		734		(93)		108		4,820	
Net interest income	_	42,122		9,109	-	600		(108)		51,723	
Provision for (reversal of) loan losses		418		-		-		-		418	
Net interest income after provision for loan losses	_	41,704		9,109	-	600		(108)		51,305	
NONINTEREST INCOME:											
Trust and investment management fees		15,023		267		-		-		15,290	
Net gain on mortgage loans		13,590		802		-		-		14,392	
Bank fees		1,225		103		-		-		1,328	
Risk management and insurance fees		444		-		-		-		444	
Income on company-owned life insurance		266		-		-		-		266	
Other		60		503		-		-		563	
Total noninterest income	_	30,608		1,675		-		-		32,283	
NONINTEREST EXPENSE:											
Salaries and employee benefits		29,733		3,996		-		-		33,729	
Net occupancy and equipment expense		4,402		596		58	Ι	-		5,056	
Professional fees		4,309		585		-		-		4,894	
Data processing expense		3,020		593		-		-		3,613	
Technology and information systems		2,791		240		-		-		3,031	
Amortization of intangibles		13		-		169	F	-		182	
Other		3,351		617		-		-		3,968	
Total noninterest expense	_	47,619		6,627		227		-		54,473	
Income before income taxes		24,693		4,157		373		(8)		29,115	
Income tax provision		6,000		922		67	N	(26)		6,963	
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$	18,693	\$	3,235	\$	306		\$ (82)	\$	22,152	
Per common share	_										
Earnings basic	\$	2.35	\$	0.11	\$	(0.01)			\$	2.38	
Earnings diluted	\$	2.28	\$	0.11	\$	(0.01)			\$	2.33	
Weighted average number of common shares outstanding		7,959,268		29,477,707	(28,13	9,916)			9	,297,059	
Weighted average number of diluted common shares outstanding		8,189,266		29,477,707	(28,13	9,916)			9	,527,057	

See accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Information.

	Year Ended December 31, 2020										
	_	First Western Historical		Teton Historical	Acc	nsaction counting ustments	-	stme nts (Note 5)	Pro Forma Co	mbined	
INTEREST INCOME:											
Loans	\$	51,998	\$	12,930	\$	1,090	E	\$ -	\$		
Taxable Securities		878		573		100	ŀ	-	1,551		
Other		458		243		-		-	701		
Total Interest Income	_	53,334		13,746		1,190		-	68,270		
INTEREST EXPENSE:											
Deposits		5,794		1,690		(110)	ŀ	-	7,374		
Other borrowings		1,438		216		-		216	1,870		
Total Interest Expense		7,232		1,906		(110)		216	9,244		
Net interest income	_	46,102		11,840		1,300		(216)	59,026		
Provision for (reversal of) loan losses		4,682		4,600		-		-	9,282		
Net interest income after provision for loan losses	_	41,420	_	7,240		1,300		(216)	49,744		
NONINTEREST INCOME:											
Trust and investment management fees		19,022		112		-		-	19,134		
Net gain on mortgage loans		29,276		1,020		-		-	30,296		
Bank fees		1,320		157		-		-	1,477		
Risk management and insurance fees		1,199		-		-		-	1,199		
Income on company-owned life insurance		363		-		-		-	363		
Other		-		381		-		-	381		
Total noninterest income		51,180	_	1,670		-			52,850		
NONINTEREST EXPENSE:											
Salaries and employee benefits		34,785		4,534		-		-	39,319		
Net occupancy and equipment expense		6,009		743		77	Ι	-	6,829		
Professional fees		5,035		451		5,161	I	-	10,647		
Data processing expense		4,000		973		-		-	4,973		
Technology and information systems		4,035		269		-		-	4,304		
Amortization of intangibles		14		31		225	F	-	270		
Other		5,659		803		-		-	6,462		
Total noninterest expense		59,537		7,804		5,463		-	72,804		
Income before income taxes		33,063	_	1,106		(4,163)		6)	29,790		
Income tax provision		8,529		254		(1,283)	N	(52)	7,448		
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$	24,534	\$	852	\$	(2,880)		\$ 4)	\$ 22,342		
Per common share			_								
Earnings basic	\$	3.11	\$	0.03	\$	0.10			\$ 2.41		
Earnings diluted	\$	3.08	\$	0.03	\$	0.10			\$ 2.40		
Weighted average number of common shares outstanding		7,899,278		29,477,707	(28,	104,046)			9,272,939		
Weighted average number of diluted common shares outstanding		7,961,904		29,477,707	(28,	139,916)			9,299,695		

See accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Information.

#### **Notes to Unaudited Pro Forma Condensed Combined Financial Information**

#### Note 1—Basis of Presentation

The unaudited pro forma condensed combined financial information has been prepared using the acquisition method of accounting giving effect to the Merger involving First Western and Teton. The unaudited pro forma condensed combined financial information is presented for illustrative purposes only and is not necessarily indicative of the financial position had the Merger been consummated at September 30, 2021 or the unaudited pro forma condensed combined income statement for the nine months ended September 30, 2021, as if the Merger had occurred as of the pro forma reporting periods, nor is it necessarily indicative of the results of operation in future periods or the future financial position of the combined entities. The Merger, which was completed December 31, 2021, provides for the issuance of 1,337,791 shares of First Western common stock and \$11.5 million in cash. The value of a Teton share would be \$1.75 based upon an average closing price of First Western common stock of \$29.86 as of the Determination Date.

Under the acquisition method of accounting, the assets and liabilities of Teton will be recorded at the respective fair values on the Merger date. The fair value on the Merger date represents management's best estimates based on available information and facts and circumstances in existence on the Merger date. The pro forma allocation of purchase price reflected in the unaudited pro forma condensed combined financial information is subject to adjustment and may vary from the actual purchase price allocation that will be recorded at the time the Merger is completed. Adjustments may include, but not be limited to, changes in (i) total Merger-related expenses if consummation or implementation costs vary from currently estimated amounts; and (ii) the underlying values of assets and liabilities if market conditions differ from current assumptions.

The accounting policies of both First Western and Teton are in the process of being reviewed in detail. Upon completion of such review, conforming adjustments or financial statement reclassification may be determined.

#### **Note 2—Purchase Price Consideration**

Purchase Price Consideration of approximately \$51.4 million is based on First Western's average closing share price of \$29.86 as of the Determination Date.

The following table summarizes the components of the estimated consideration (in thousands except for per share information and exchange ratio):

Estimated Teton shares outstanding*	29,	477,707
Cash consideration per Teton share	\$	0.39
Estimated cash portion of purchase price	\$	11,500
Estimated Teton shares outstanding*	29,	477,707
Exchange ratio		0.04538
Total First Western common shares issued	1,	337,791
First Western share price**	\$	29.86
Equity portion of purchase price		39,947
Total estimated consideration to be paid	\$	51,447
Consideration per share of Teton shares outstanding	\$	1.75

<sup>\*</sup>Represents Teton's outstanding shares as of September 30, 2021

<sup>\*\*</sup>Represents First Western's weighted average price as of the Determination Date

#### **Note 3—Estimated Merger Costs**

Most acquisition and restructuring costs are recognized separately from a business combination and generally will be expensed as incurred. First Western estimates the Merger-related costs to be approximately \$4.0 million (after tax) and primarily incurred in the third and fourth quarters of 2021 and in the first quarter of 2022.

### **Note 4—Estimated Annual Cost Savings and Integration Costs**

Following the Merger, First Western management expects cost savings to be realized as a result of operational synergies which would be phased-in over a two-year period. There is no assurance that the anticipated cost savings will be realized on the anticipated time schedule or at all. These cost savings are not reflected in the presented pro forma financial information. In connection with the Merger, the plan to integrate First Western's and Teton's operations is still being developed. Over the next several months, the specific details of these plans will continue to be refined. First Western and Teton are currently in the process of assessing the two companies' personnel, benefit plans, premises, equipment, computer systems, supply chain methodologies, and service contracts to determine where they may take advantage of redundancies or where it will be beneficial or necessary to convert to one system. Certain decisions arising from these assessments may involve involuntary termination of Teton's employees, changing information systems, canceling contracts between Teton and certain service providers and selling or otherwise disposing of certain premises, furniture and equipment owned by Teton. Additionally, as part of our formulation of the integration plan, certain actions regarding existing First Western information systems, vacating leased premises, equipment, benefit plans, supply chain methodologies, supplier contracts, and involuntary termination of personnel may be taken. First Western expects to incur Merger-related expenses including system conversion costs, employee retention and severance agreements, communications to customers, and others. To the extent there are costs associated with these actions, the costs will be recorded based on the nature and timing of these integration actions. These integration costs are not reflected in the presented pro forma financial information.

#### **Note 5—Other Adjustments**

The adjustments presented in the "Other Adjustments" column of the unaudited pro forma condensed combined financial information, reflect the impact of certain material debt and loan transactions settling between the balance sheet date and the merger date. As part of the Merger Agreement, Teton has agreed to pay off the subordinated debt of \$3.6 million and to settle the employee stock loan of \$2.1 million through an estimated payment of \$1.1 million and the remaining balance being written off with a net impact to equity of \$1.3 million. These transactions have been reflected in the unaudited pro forma condensed combined balance sheet in the "Other Adjustments" column on the "Cash and Cash Equivalents", "Subordinated Notes", "Additional Paid in Capital" and "Retained Earnings" lines. The net impact of the subordinated debt transactions described above results in additional interest expense of \$0.1 million for the nine months ended September 30, 2021 and \$0.2 million for the twelve months ended December 31, 2020.

#### Note 6—Purchase Accounting Adjustments

The following pro forma adjustments have been reflected in the unaudited pro forma condensed combined financial information. All taxable balance sheet adjustments were calculated using a combined 24% tax rate to arrive at deferred tax asset or liability adjustments. All adjustments are based on current assumptions and valuations, which are subject to change.

### A. Adjustments to cash and cash equivalents

To reflect the cash portion of the purchase price payment of \$11.5 million which represents approximately 22% of the total purchase price.

#### **B.** Adjustment to loans

To reflect an estimated 1.57% loan credit discount on loans held for investment or \$4.0 million. This mark was determined by a third party valuation and applied to the pro forma loan balances. The accretion of the fair value adjustment was estimated using amortization based on the discounted cash flow model developed by the third party valuation provider and resulted in \$0.4 million in interest income for the nine months ended September 30, 2021 and \$1.0 million for the year

ended December 31, 2020. Additionally, loans held for sale are adjusted to fair value from lower of cost or market. The \$0.1 million fair value adjustment represents third party committed pricing for loans held for sale.

#### C. Adjustment to allowance for loan losses

The allowance for loan losses was adjusted to reflect the reversal of Teton's recorded allowance. Purchased loans acquired in a business combination are required to be recorded at fair value, and the recorded allowance for loan losses may not be carried over. While First Western may increase the allowance for loan losses, no adjustment to the historic amounts of Teton's or First Western's provision for loan losses has been recorded in the unaudited pro forma condensed combined financial statements.

#### D. Adjustment to premises and equipment

The premises and equipment has been adjusted to reflect the increased estimated fair value of the land and buildings that will be acquired in the Merger. This increase in value of \$4.3 million is based on real estate appraisals performed by a local Wyoming appraiser who provided an appraisal value for each of the three properties. The net write-up on the assets will be amortized straight line over the remaining useful life of each property as determined by the current appraisal. The depreciation expense associated with the building increased non-interest expense by \$0.1 million for the nine months ended September 30, 2021 and for the twelve months ended December 31, 2020.

#### E. Adjustment to goodwill

Goodwill has been adjusted to reverse Teton's existing goodwill balance of \$2.2 million and recognize an estimated \$7.4 million in goodwill generated as a result of the purchase price and fair value of the liabilities assumed exceeding the fair value of assets purchased. The adjustment has no impact on the unaudited pro forma condensed combined statements of income.

#### F. Adjustment to other intangible assets

Intangible assets were adjusted to recognize an estimated core deposit intangible of \$1.3 million. The core deposit intangible is recognized over an estimated useful life of ten years using accelerated method of amortization. The amortization expense associated with core deposit intangible increased non-interest expense by \$0.2 million for the nine months September 30, 2021 and for the twelve months ended December 30, 2020.

#### G. Adjustment to other assets

Other assets were adjusted to reflect a reduction to the deferred tax asset as a result of the differences between the book versus tax basis on acquired assets. This \$1.3 million adjustment was estimated using a blended tax rate of 24%. Additionally, there were \$0.1 million in capitalized costs associated with the acquisition that were recognized as part of the purchase accounting.

#### H. Adjustment to time deposits

Deposits were adjusted to reflect the fair value of certain time deposits as of the acquisition date. The fair value adjustment of \$0.2 million was determined by a third party valuation firm and represents the value of the spread between the account rates and market rates. The accretion of this premium on time deposits offsets interest expense on deposits by \$0.1 million for the nine months ended September 30, 2021 and for the twelve months ended December 31, 2020.

#### I. Adjustment to other liabilities

Other liabilities were adjusted to reflect the accrued but unpaid estimated net deal costs incurred by Teton of \$1.2 million and \$3.9 million incurred by First Western to complete the Merger, offset by a reduction of \$1.5 million in taxes payable related to transaction cost expenses. These expenses are reflected in the unaudited condensed combined pro forma

income statement as incurred during the twelve months ended December 31, 2020 with the tax effect reflected in the income tax provision line.

#### J. Adjustments to additional paid in capital

Additional paid in capital was adjusted to reverse Teton's historical balance of \$30.3 million after settling the employee stock loan which was a contra equity balance of \$2.1 million (see Note 5 above). Additional paid in capital was also increased by \$39.8 million to reflect the issuance of 1,337,791 shares of First Western stock as approximately 78% of the purchase price using a per share price of \$29.86 based on the value of the merger known as of the date of this filing.

#### K. Adjustments to retained earnings

Retained earnings was adjusted to reverse Teton's historical balance of \$11.5 million which is net of the \$0.8 million reduction for the settlement of the employee stock loan. Retained earnings was also increased for the accrual of First Western's deal costs net of tax in the amount of \$4.0 million and the tax impact of the revaluation of deferred tax items acquired of \$0.3 million.

#### L. Adjustments to accumulated other comprehensive income

Accumulated other comprehensive income was adjusted to reverse Teton's historical balance of \$0.2 million which reflects the net of tax gains on securities at Teton.

#### M. Adjustments to income tax provision

Income taxes were adjusted to reflect the tax effects of purchase accounting adjustments using the estimated combined federal and state statutory rate of 24%. This resulted in a decrease in the tax provision of \$1.2 million for the nine months ended September 30, 2021 and a decrease of \$1.3 million for the twelve months ended December 31, 2020.