## **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 16, 2020

# FIRST WESTERN FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Colorado	001-3859	5	37-1442266
(State or other jurisdiction of incorporation or organization)	(Commissi File Numb		(I.R.S. Employer Identification No.)
1900 16th Street, Suite 1200 Denver, Colorado			80202
(Address of principal executive offices)			(Zip Code)
Registrant's telephon	e number, including a	rea code: <b>(303) 531-810</b>	0
Former name or former a	ddress, if changed sinc	e last report: <b>Not Appli</b>	cable
Check the appropriate box below if the Form 8-K registrant under any of the following provisions:	K filing is intended to s	imultaneously satisfy th	ne filing obligation of the
<ul> <li>□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)</li> <li>□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)</li> <li>□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))</li> <li>□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))</li> </ul>			
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).			
☑ If an emerging growth company, indicat transition period for complying with any new or of the Exchange Act.			
Securities registered pursuant to Section 12(b) of the Act:			
<b>Title of each class</b> Common Stock, no par value	Trading Symbol MYFW		inge on which registered Stock Market LLC

#### Item 7.01 Regulation FD Disclosure.

On July 16, 2020, First Western Capital Management Company ("FWCM"), a wholly owned subsidiary of First Western Financial, Inc. (the "Company"), entered into a settlement agreement with the Securities and Exchange Commission (the "SEC") resolving certain issues previously corrected in 2017.

Without admitting or denying the SEC's findings, FWCM agreed to settle claims that FWCM failed reasonably to supervise its investment adviser representatives who purchased securities sold in reliance on Rule 144A under the Securities Act of 1933, as amended (the "Securities Act"), for advisory clients when the clients were not qualified institutional buyers in a Rule 144A transaction, and to adopt and implement written policies and procedures reasonably designed to prevent violations of the Investment Advisers Act of 1940 and the rules thereunder by the adviser and its supervised persons. FWCM paid a fine of \$200,000 to the SEC which the Company accrued earlier this year and, following the discovery of the issues in 2017, terminated the FWCM President and the FWCM compliance team in place at that time. A copy of the Agreement is filed hereto as Exhibit 10.1 and incorporated herein by reference.

As provided in General Instruction B.2 to Form 8-K, the information in this Item 7.01 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and such information shall not be deemed incorporated by reference in any filing under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

Exhibit Number	Description
10.1	Order Instituting Administrative and Cease-and-Desist Proceedings, Pursuant to Sections 203(e) and 203(k) of the Investment Advisers Act of 1940, Making Findings, and Imposing Remedial Sanctions and a Cease-and-Desist Order, dated July 16, 2020, between the United States Securities and
	Exchange Commission and First Western Capital Management Company.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# FIRST WESTERN FINANCIAL, INC.

Date: July 21, 2020 By: /s/ Scott C. Wylie

Scott C. Wylie

Chairman, Chief Executive Officer and President

# UNITED STATES OF AMERICA Before the SECURITIES AND EXCHANGE COMMISSION

INVESTMENT ADVISERS ACT OF 1940 Release No. 5543 / July 16, 2020

ADMINISTRATIVE PROCEEDING File No. 3-19882

In the Matter of

FIRST WESTERN CAPITAL MANAGEMENT COMPANY,

Respondent.

ORDER INSTITUTING ADMINISTRATIVE AND CEASE-AND-DESIST PROCEEDINGS, PURSUANT TO SECTIONS 203(e) AND 203(k) OF THE INVESTMENT ADVISERS ACT OF 1940, MAKING FINDINGS, AND IMPOSING REMEDIAL SANCTIONS AND A CEASE-AND-DESIST ORDER

I.

The Securities and Exchange Commission ("Commission") deems it appropriate and in the public interest that public administrative and cease-and-desist proceedings be, and hereby are, instituted pursuant to Sections 203(e) and 203(k) of the Investment Advisers Act of 1940 ("Advisers Act") against First Western Capital Management Company ("FWCM" or "Respondent").

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In anticipation of the institution of these proceedings, Respondent has submitted an Offer of Settlement (the "Offer") which the Commission has determined to accept. Solely for the purpose of these proceedings and any other proceedings brought by or on behalf of the Commission, or to which the Commission is a party, and without admitting or denying the findings herein, except as to the Commission's jurisdiction over it and the subject matter of these proceedings, which are admitted, Respondent consents to the entry of this Order Instituting Administrative and Cease-and-Desist Proceedings, Pursuant to Sections 203(e) and 203(k) of the Investment Advisers Act of 1940, Making Findings, and Imposing Remedial Sanctions and a Cease-and-Desist Order ("Order"), as set forth below.

On the basis of this Order and Respondent's Offer, the Commission finds that:

#### **SUMMARY**

- 1. From October 2010 through July 2017 (the "Relevant Period"), FWCM purchased for advisory clients securities that were sold in reliance on Rule 144A under the Securities Act of 1933 ("Securities Act") without having adequate compliance policies and procedures and without providing investment adviser representatives ("IARs") training and supervision of Rule 144A securities. As a result, over a seven-year period, certain IARs purchased for 81 FWCM advisory clients a gross total of over \$666 million worth of securities sold in reliance on Rule 144A when the clients were not qualified institutional buyers in a Rule 144A transaction.
- 2. FWCM violated Section 206(4) of the Advisers Act and Rule 206(4)-7 thereunder by failing to adopt and implement written policies and procedures reasonably designed to prevent violations of the Advisers Act and the rules thereunder by the adviser and its supervised persons. In addition, FWCM failed to reasonably supervise its IARs, within the meaning of Section 203(e)(6) of the Advisers Act, with a view to preventing certain of the IARs' violations of the federal securities laws.

#### **RESPONDENT**

3. **First Western Capital Management Company ("FWCM")**, a Colorado corporation headquartered in Denver, Colorado, has been registered as an investment adviser with the Commission since 2010 (CRD 152982). Throughout the Relevant Period, FWCM provided advisory services to a total of approximately 651 advisory clients and employed nine investment adviser representatives ("IARs"). As of December 31, 2019, FWCM reported providing advisory services to 395 clients and having regulatory assets under management of approximately \$962 million, a majority of which is associated with discretionary client accounts.

#### **FACTS**

4. FWCM provides investment advisory services to a variety of clients, including individuals, charitable organizations, pension plans, and corporations. These advisory services include both investment recommendations and the ongoing management of clients' investment portfolios. FWCM typically manages advisory accounts on a discretionary basis using proprietary investment strategies. As part of these strategies, FWCM purchases for clients shares sold in reliance on Rule 144A under the Securities Act. During the Relevant Period, six FWCM IARs purchased shares for FWCM advisory clients sold in reliance on Rule 144A.

<sup>&</sup>lt;sup>1</sup> The findings herein are made pursuant to Respondent's Offer and are not binding on any other person or entity in this or any other proceeding.

- 5. Section 5 of the Securities Act requires all offers and sales of securities to be registered with the Commission, unless an exemption from registration is available. Rule 144A provides a non-exclusive safe harbor from the registration requirements of Section 5 of the Securities Act for resales of restricted securities to "qualified institutional buyers" ("QIBs") by deeming QIBs' who offer or sell securities in compliance with the conditions of Rule 144 to not be underwriters within the meaning of Sections 2(a)(11) and 4(a)(1) of the Securities Act. Rule 144A(a)(i) defines a QIB to include certain entities, including registered investment advisers, acting for their own account or the accounts of other QIBs, that in the aggregate own or invest on a discretionary basis at least \$100 million in securities of issuers that are not affiliated with the entity. In defining a QIB, Rule 144A identified a class of participating investors that are sophisticated, have experience in the private resale market for restricted securities, and are in little need of the protection afforded by the Securities Act's registration provisions. Individual investors do not fall within the definition of a QIB.
- 6. From at least October 2010 through July 2017, FWCM purchased restricted shares sold in reliance on Rule 144A and FWCM IARs allocated the shares to all client accounts managed within certain of the firm's strategies, regardless of whether those client accounts qualified as QIBs.
- 7. During the Relevant Period, FWCM failed to adopt and implement written policies and procedures reasonably designed to prevent violations of the Advisers Act and the rules thereunder by the adviser and its supervised persons.
- 8. FWCM had supervisory policies and procedures for all employees and managers with supervisory responsibilities. However, during the Relevant Period, FWCM did not adopt supervisory policies and procedures specifically addressing Rule 144A securities.
- 9. During the Relevant Period, FWCM did not require training for its IARs and supervisors about Rule 144A securities and did not adopt any other process to sufficiently educate them about the Rule 144A products and their accompanying restrictions.
- 10. Due to FWCM's inadequate training, compliance policies and procedures and supervision, in the offer and sale of Rule 144A securities, certain FWCM IARs purchased securities being sold in reliance on Rule 144A on behalf of advisory clients that were not QIBs. Specifically, from October 2010 through July 2017, FWCM IARs made thousands of purchases and repurchases of restricted shares sold in reliance on Rule 144A for 81 client accounts that were not QIBs, totaling approximately \$666 million and representing 9.4% of the firm's total securities purchases and repurchases for client accounts. These account holders were individuals and trusts, individual retirement accounts, and small institutional accounts that did not meet the \$100 million asset threshold to be considered a QIB.

#### **VIOLATIONS AND SUPERVISORY FAILURES**

- 11. As a result of the conduct described above, FWCM willfully2 violated Section 206(4) of the Advisers Act and Rule 206(4)-7 thereunder, which require a registered investment adviser to adopt and implement written policies and procedures reasonably designed to prevent violations of the Advisers Act and the rules thereunder by the adviser and its supervised persons.
- 12. Under Section 203(e)(6) of the Advisers Act, investment advisers are responsible for supervising, with a view to preventing violations of the federal securities laws, persons subject to their supervision. FWCM was responsible for supervising its IARs in making investments on behalf of advisory clients. FWCM failed to establish policies and procedures which would reasonably be expected to prevent and detect such violations. FWCM failed reasonably to supervise within the meaning of Section 203(e)(6) of the Advisers Act, with a view to preventing its IARs' violations of Section 17(a)(3) of the Securities Act, as described above.

IV.

In view of the foregoing, the Commission deems it appropriate and in the public interest, to impose the sanctions agreed to in Respondent's Offer.

Accordingly, pursuant to Sections 203(e) and 203(k) of the Advisers Act, it is hereby ORDERED that:

- A. Respondent FWCM cease and desist from committing or causing any violations and any future violations of Section 206(4) of the Advisers Act and Rule 206(4)-7, promulgated thereunder.
  - B. Respondent FWCM is censured.
- C. Respondent FWCM shall, within 30 days of the entry of this Order, pay a civil money penalty in the amount of \$200,000 to the Securities and Exchange Commission for transfer to the general fund of the United States Treasury, subject to Exchange Act Section 21F(g)(3). If timely payment is not made, additional interest shall accrue pursuant to 31 U.S.C. §3717.

<sup>2</sup> "Willfully," for purposes of imposing relief under Section 203(e) of the Advisers Act, "'means no more than that the person charged with the duty knows what he is doing." *Wonsover v. SEC*, 205 F.3d 408, 414 (D.C. Cir. 2000) (quoting *Hughes v. SEC*, 174 F.2d 969, 977 (D.C. Cir. 1949)). There is no requirement that the actor "'also be aware that he is violating one of the Rules or Acts." *Tager v. SEC*, 344 F.2d 5, 8 (2d Cir. 1965). The decision in *The Robare Group, Ltd. v. SEC*, which construed the term "willfully" for purposes of a differently structured statutory provision, does not alter that standard. 922 F.3d 468, 478-79 (D.C. Cir. 2019) (setting forth the showing required to establish that a person has "willfully omit[ted]" material information from a required disclosure in violation of Section 207 of the Advisers Act).

- D. Payment must be made in one of the following ways:
- (1) Respondent may transmit payment electronically to the Commission, which will provide detailed ACH transfer/Fedwire instructions upon request;
- (2) Respondent may make direct payment from a bank account via Pay.gov through the SEC website at http://www.sec.gov/about/offices/ofm.htm; or
- (3) Respondent may pay by certified check, bank cashier's check, or United States postal money order, made payable to the Securities and Exchange Commission and hand-delivered or mailed to:

Enterprise Services Center Accounts Receivable Branch HQ Bldg., Room 181, AMZ-341 6500 South MacArthur Boulevard Oklahoma City, OK 73169

Payments by check or money order must be accompanied by a cover letter identifying First Western Capital Management Company, and the file number of these proceedings. A copy of the cover letter and check or money order must be simultaneously sent to C. Dabney O'Riordan, Co- Chief, Asset Management Unit, Securities and Exchange Commission, Los Angeles Regional Office, 444 South Flower Street, Suite 900, Los Angeles, CA 90071, or such other person or address as the Commission staff may provide.

E. Amounts ordered to be paid as civil money penalties pursuant to this Order shall be treated as penalties paid to the government for all purposes, including all tax purposes. To preserve the deterrent effect of the civil penalty, Respondent agrees that in any Related Investor Action, it shall not argue that it's entitled to, nor shall it benefit by, offset or reduction of any award of compensatory damages by the amount of any part of Respondent's payment of a civil penalty in this action ("Penalty Offset"). If the court in any Related Investor Action grants such a Penalty Offset, Respondent agrees that it shall, within 30 days after entry of a final order granting the Penalty Offset, notify the Commission's counsel in this action and pay the amount of the Penalty Offset to the Securities and Exchange Commission. Such a payment shall not be deemed an additional civil penalty and shall not be deemed to change the amount of the civil penalty imposed in this proceeding. For purposes of this paragraph, a "Related Investor Action" means a private damages action brought against Respondent by or on behalf of one or more investors based on substantially the same facts as alleged in the Order instituted by the Commission in this proceeding.

By the Commission.

Vanessa A. Countryman Secretary